

VITA

**Dr. John Terrence (Terry) Farris, CRE, AICP, Educator Assoc. SIOR**  
**Director, Master of Real Estate Development Program**  
**A Joint Program Between the College of Business & Behavioral Science and the**  
**College of Architecture, Arts, & Humanities**  
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**EDUCATIONAL BACKGROUND**

9/91-5/96 Michigan State University--Ph.D. in Social Science--Urban & Regional Planning  
(Minors in Public Administration and Urban Geography)  
Dissertation: *Structural Determinants of Discount Store Locations in the Central Cities of the Top 50 Metropolitan Areas*

9/72-6/74 Michigan State University--Master in Urban Planning  
Thesis: *Urban Renewal: The Synergism of Private and Public Enterprise.*

9/68-5/72 St. Louis University--Bachelor in Arts, Urban Geography

**TEACHING/EDUCATION EXPERIENCE**

8/94-Present **Clemson University--Planning & Landscape Architecture, Associate Professor (2001);**  
**MCRP Program Director, 2001-2005; MRED Program Director—2004-Present**

Teach Real Estate Market Analysis, Public-Private Partnership, Real Estate Coastal Field Trip, Destination Recreational Communities Seminar, Roundtables. Have taught Planning Process & Administration, Housing & Community Development, Economic Development, Land Use Law & Growth Management, Real Estate Development Process.

9/91-5/94 **Michigan State University--Urban & Regional Planning Program, Instructor**  
Taught introduction to planning and development, project evaluation, urban policy analysis, housing programs, real estate development, and planning practice--primarily at the graduate level.

1977-1979 **Washington University (St. Louis, Mo.)--Urban Affairs Program, Instructor**  
"Neighborhood Preservation and Community Development" 5-Semesters, graduate/senior level. Canceled due to my consulting travel requirements.

**PROFESSIONAL EXPERIENCE** (in over 40 cities and 10 states for over \$1.5 billion of development)

8/94-1/01 **COMMUNITY DEVELOPMENT CONSULTANT**

Provide professional consultation primarily on public-private partnerships including feasibility analysis and revitalization strategies. Prepared Market and Economic Feasibility Reuse Analysis for Vacant African-American National Register Commercial Structure (North Carolina Mutual Building) in Downtown Columbia, SC., Fall 1996 (subcontractor to architect funded by owner and the SC. Department of Archives and History via the Historic Columbia Foundation.) Prepared Downtown Greenville Housing Market Analysis, Winter 1998, for City's Department of Economic Development. Project included 1,850 employee surveys and feasibility analysis for 22 sites. In July 2000, completed city housing strategy and recommendations for an expanded minimum housing code enforcement program for City of Greenville's Economic and Community Development Department.

8/88-9/91 **ST. LOUIS, MO. ECONOMIC DEVELOPMENT CORPORATION**

**Director Of Development and Special Projects Coordinator**

First development director for six redevelopment agency consolidation supervising 40 staff including real estate, planning, relocation, construction and engineering, public housing modernization, and port development for \$500 million projects. Administered enterprise zone, tax abatement/increment, tax foreclosures, and public/private partnership projects. Responsible for tax increment financing and redevelopment legislation including testimony and negotiations with the State Legislature. Project Manager for city's first TIF project and first public sale of \$15 million bonds in Missouri for 50-acre, \$52 million power shopping center--then, the largest Kmart center in the nation on former brownfield site.

**9/86-8/88 ST. LOUIS, MO. COMMUNITY DEVELOPMENT AGENCY--Director Of Development**

Supervised 30 staff in expenditure of over \$20 million annually of public funds for housing and other neighborhood projects. Responsible for regulatory activities and monitoring of all block grant funded entities including 32 UDAG projects. Handled development negotiations and staff administration for the creation of over 1000 for sale and rental housing units, including historic tax credit units. Established City Living public relations campaign. Worked with over thirty developers and neighborhood housing groups.

**7/85-8/86 PHOENIX CONTRACTORS--Vice-President, Residential Development**

Small firm renovated and newly built over 1000 housing units in the St. Louis metro area including variety of federal and state programs. Developed successful 36-unit moderate income townhouse infill project with tax abatement and initiated successful 55-unit middle income single family infill project in city of St. Louis; consulted on three suburban townhouse and single family developments.

**6/77-5/85 URBAN PROGRAMMING CORPORATION --Vice President and Stockholder**

Worked with over 30 communities and developers in preparing market studies, development planning, negotiations, grantsmanship, public presentations, and project coordination for twenty-person consulting firm. Direct responsibility for neighborhood and business area development planning throughout the Midwest in primarily six states. Responsible for over 20 approved competitive applications for community development block grant funds and directly involved in securing 21 UDAG approvals for development projects including WalMart, Holiday Inn, J.C. Penney, Cummins Engine, Caterpillar, and many small companies. Consulted in many minority neighborhoods and successfully assisted the implementation of the 55-unit Dr. Martin Luther King subdivision in Champaign, IL. and the redevelopment of an abandoned golf course in the African-American community of Kansas City, MO. for over 100 units of single family housing. Assisted Rockhurst College in Kansas City in working with surrounding neighborhood housing corporation.

**6/74-6/77 REAL ESTATE RESEARCH CORPORATION--Senior Analyst**

Worked on national HUD studies for neighborhood preservation, urban renewal, and downtown redevelopment for national consulting firm headed by Dr. Anthony Downs. Spearheaded effort to assist communities in new community development program. Administered initial housing market research efforts for new Washington University Medical Center Redevelopment Program with over 10,000 employees--successfully redeveloped 280 acre area with \$500 million of mixed income housing and development. Prepared market studies, grant applications, and public sector consultations for suburban and redevelopment projects.

**PUBLICATIONS & PRESENTATIONS**

Prepared or acknowledged contributions in twenty articles and books focusing on UDAG, community lending, corporate involvement in revitalization, urban redevelopment, and tax delinquency in the inner city. Author of over fifty market studies, redevelopment plans, funding applications, and policy studies for housing, economic, and community development. In addition to over 200 presentations in client communities and the city of St. Louis, I have given formal presentations at approximately sixty national, regional, and state meetings and conferences including the American Planning Association, Urban Land Institute, Society of Office and Industrial Realtors, International Downtown Executives Association, International Council of Shopping Centers, National Association of Homebuilders, National Association of Housing and Redevelopment Officials, Department of Housing and Urban Development, and State Municipal Leagues. Represented city of St. Louis with the state legislature for tax increment and redevelopment legislation including testimony before various committees.

**SERVICE & MEMBERSHIPS**

Member of Urban Land Institute, The Counselors of Real Estate, Society of Industrial and Office Realtors (Educ. Assoc), International Council of Shopping Centers, American Real Estate Society (Fellow), Nat'l. Association of Home Builders, Nat'l. Association of Industrial and Office Properties, American Planning Association, South Carolina APA, Nat'l. Trust for Historic Preservation, International Economic Development Council, Congress for the New Urbanism, and the Nat'l. Association of Housing and Redevelopment Officials (NAHRO). Founding Member of Executive Committee for SC. District Council of the Urban Land Institute, Vice-Chair Quality Growth; Member Public-Private Partnership Council. Appointed by Governor Sanford through 2008 on 5-member SC. Planning Education Advisory Committee for planning and zoning commissioners and staff. Previously active with Missouri NAHRO, Missouri Tax Increment Association (a founding board member), Illinois TIF Association, and the Illinois League of Redevelopment Officials. In St. Louis, served as City of St. Louis Mayoral appointee for regional planning agency, past president of community housing corporation and parochial elementary school in mixed income historic area, and president of condominium association.