

# College of Business Research Report 2016-17

## Accounting

### Books

Epstein, M., Verbetten, F., **Widener**, Sally K. (2017), "Performance Measurement and Management Control Volume 31," London: Emerald Publishing Ltd.

### Conference with presentation only

Asay, S., **Garrett**, J., Tayler, W. (2017), "Contracts, Controllability, Fairness, and Misreporting," Brigham Young University Accounting Research Symposium, October, Provo, UT.

**Garrett**, J., Hoitash, R., Prawitt, D. (2017), "Trust and Audit Pricing," Brigham Young University Accounting Research Symposium, October, Provo, UT.

**Vinson**, Jeremy M., Pike, Byron J., Chui, Lawrence (2017), "Auditor inquiry: The influence of framing, and the order of the frame, on the evidence gathering choices of external auditors," Fifth Annual Behavioral Audit Research Symposium and Retreat, April, Denton, TX.

**Widener**, Sally K. (2016), "(Re)Claiming Relevance: Embracing the Survey Method in Management Accounting Research," ERMAC Conference, June, Vienna, Austria.

**Widener**, Sally K. (2016), "Management Control and Ethical Characteristics," Management Control Symposium, May, Groningen, The Netherlands.

**Widener**, Sally K. (2017), "Management Control and Ethics: Lessons Learned from Academic Research," Swiss Chapter of the Institute of Management Accountants, March, Geneva, Switzerland.

### Conference with full paper

Asay, S., **Garrett**, J., Tayler, W. (2017), "Contracts, Controllability, Fairness, and Misreporting," Managerial Accounting Section Midyear Conference, January, San Juan, PR.

Barnes, Beau G., **Harp**, Nancy L. (2017), "The U.S. Medicare Disproportionate Share Hospital Program and its Effect on Capacity Planning Decisions," Journal of Accounting and Public Policy Conference, June, College Park, MD.

Buchheit, S., **Dalton**, Derek D., S. Stinson (2016), "How Smart are Online Workers? A Comparison of Research Participants" Analytic Intelligence and Performance in a Complex Task," Accounting, Behavior, and Organizations Mid-year Meeting, n/a, Albuquerque.

Burney, L. L., **Radtke**, Robin R., **Widener**, Sally K. (2016), "A Cautionary Tale of Coercive Control," ABO (Accounting, Behavior and Organizations) Research Conference, October, Albuquerque, NM.

Burney, L. L., **Radtke**, Robin R., **Widener**, Sally K. (2016), "A Cautionary Tale of Coercive Control," American Accounting Association Annual Meeting, August, New York, NY.

- Carver, Brian T., Trinkle, B. S. (2016), "Nonprofessional Investors" Reactions to the PCAOB's Proposed Changes to the Standard Audit Report," ABO Research Conference, October, Albuquerque.
- Curtis, Mary B., Vinson, Jeremy M., Conover, Teresa L., Lucianetti, Lorenzo, Battista, Valentina (2016), "National culture and ethical judgment: A social contract approach to the contrast of ethical decision-making by accounting professionals and students from the U.S. and Italy," Fourth International Conference of the Journal of International Accounting Research and Joint with Accounting, Organizations & Society, July, Augsburg, Germany.
- Dalton, Derek D., Vinson, Jeremy M., Widener, Sally K. (2016), "The effect of prestige on burnout, job satisfaction, and turnover intentions in the accounting profession: Is prestige costly?" Accounting, Behaviour and Organizations Section Meeting, October, Albuquerque, NM.
- Epstein, Adam, Kisska-Schulze, Kathryn (2016), "Student-Athlete Mobilizations," Academy of Legal Studies in Business, n/a, San Juan, Puerto Rico.
- Harp, Nancy L., Kim, Kevin, Oler, Derek K. (2017), "A Bold Move or Biting Off More than They Can Chew: Examining the Performance of Small Acquirers," American Accounting Association – Southwest, March, Little Rock, AR.
- Kennedy, Frances, Widener, Sally K. (2017), "Socialization Mechanisms," European Accounting Conference Annual Congress, May, Valencia, Spain.
- Kisska-Schulze, Kathryn (2016), "Analyzing the Applicability of IRC § 162 on the Pay-For-Play Model," Southeastern Academy of Legal Studies in Business, November, Durham, NC.
- Kisska-Schulze, Kathryn, Prum, Darren (2016), "States Taxing Carbon – Proposing Flexibility and Harmonization in the Movement Toward Environmental Reform in the U.S.," Academy of Legal Studies in Business, August, San Juan, Puerto Rico.
- Kruis, A., Speckle, R., Widener, Sally K. (2016), "Reciprocity, ethical climate, and role duality: Another look at budgetary participation," New Directions in Management Accounting Conference, December, Brussels, Belgium.
- Lowenstein, Harry, Kisska-Schulze, Kathryn (2017), "The Federal Estate Tax: Revisiting Constitutionality of 'Death and Taxes'," Southern Academy of Legal Studies in Business, March, San Antonio, TX.
- Muller-Stewens, B., Widener, Sally K., Steinmann, J., Moller, K. (2017), "The role of controls in innovation: An examination of Diagnostic use, interactive use, and the control combination," European Accounting Conference Annual Congress, May, Valencia, Spain.
- Prum, Darren, Kisska-Schulze, Kathryn (2016), "The Environmentally Conscious Skies: Did the European Union's Game of Brinkmanship Lead to a Viable Global Plan for Emissions Trading in Aviation?," International Union for the Conservation of Nature's Academy of Environmental Law Annual Colloquium, July, Oslo, Norway.
- Vinson, Jeremy M., Curtis, Mary B., Conover, Teresa L., Chui, Lawrence (2016), "Ethical relativism in accounting: A cross-cultural examination of the influence of culture and risk taking on ethical judgment," Fourth International Conference of the Journal of International Accounting

Research (JIAR) Joint with Accounting, Organizations & Society, October, Augsburg, Germany.

Vinson, Jeremy M., Robertson, Jesse C., Cockrell, Cameron (2017), "Juror perceptions of auditor liability after a critical audit matter is removed," Auditing Section Midyear Meeting, January, Orlando, FL.

## Journals

Bobek, D., Dalton, Derek D., Daugherty, B., Hageman, A. M., Radtke, Robin R. (2017), "An Investigation of Ethical Environments of CPAs: Public Accounting versus Industry," Behavioral Research in Accounting 29(1) pp. 43-65.

Burney, L., Radtke, Robin R., Widener, Sally K. (2016), "The Intersection of "Bad Apples," "Bad Barrels," and the Enabling Use of Performance Measurement Systems," Journal of Information Systems XX(X) pp. XX-XX.

Curtis, Mary B., Vinson, Jeremy M., Conover, Teresa L., Lucianetti, Lorenzo, Battista, Valentina (2017), "National culture and ethical judgment: A social contract approach to the contrast of ethical decision-making by accounting professionals and students from the U.S. and Italy," Journal of International Accounting Research XX(X) pp. XX-XX.

Epstein, Adam, Kisska-Schulze, Kathryn (2016), "The University of Missouri and the 'Student-Athlete': Mobilization Efforts and the Future," Journal of Legal Aspects of Sport 26(2) pp. XX-XX.

Harp, Nancy L., Barnes, Beau G. (2017), "Internal Control Weaknesses and Acquisition Performance," The Accounting Review XX(X) pp. XX-XX.

Kisska-Schulze, Kathryn (2017), "Analyzing the Applicability of IRC § 162 on the Pay-For-Play Model," Va. Sports & Ent. L. J. XX(X) pp. XX-XX.

Kisska-Schulze, Kathryn, Prum, Darren (2017), "States Taxing Carbon – Proposing Flexibility and Harmonization in the Movement Toward Environmental Reform in the U.S.," ENVIRONS, ENVTL LAW & POLY JOURNAL 40(2) pp. XX-XX.

Speklé, R., Van Elten, H., Widener, Sally K. (2017), "Creativity and Control: A Paradox. Evidence from the Levers of Control Framework," Behavioral Research in Accounting XX(X) pp. XX-XX.

## Other

Kruis, A., Speckle, R., Widener, Sally K. (2017), "Reciprocity, ethical climate, and role duality: Another look at budgetary participation," Workshop.

Kruis, A., Speckle, R., Widener, Sally K. (2017), "Reciprocity, ethical climate, and role duality: Another look at budgetary participation," Workshop.

Kruis, A., Speckle, R., Widener, Sally K. (2017), "Reciprocity, ethical climate, and role duality: Another look at budgetary participation," Workshop.

## Economics

### Books

**Hazlett**, Thomas (2017), "The Political Spectrum: The Tumultuous Liberation of Wireless Technology, from Herbert Hoover to the Smartphone," Yale University Press.

### Book Chapters

**Baier**, Scott, Carr, Amanda, Yotov, Yoto (2017), "Gravity, Distance and International Trade." Handbook of International Trade and Transportation, edited by Wesley Wilson and Bruce Blonigen, Edward Elgar Publishing.

**Dwyer**, Gerald (2016), "Milton Friedman: A Bayesian?" Milton Friedman: Contributions to Economics and Public Policy, edited by Robert A. Cord and J. Daniel Hammond, Oxford, UK: Oxford University Press.

**Dwyer**, Gerald (2017), "A New Federal Charter for Financial Institutions." Prosperity Unleashed: Smarter Financial Regulation, edited by Norbert J. Michel, New York, NY: The Heritage Foundation.

**Dwyer**, Gerald (2017), "Macroprudential Supervision." Oxford Handbook of Central Banking, edited by Unknown, Unknown.

### Grants

**Tamura**, Robert (2016-17), dissertation grant. (\$10000)

**Templeton**, Scott (2016-17), "Climate Variability to Climate Change: Extension Challenges and Opportunities in the Southeast Area." (\$161000)

**Warren**, Patrick (2016-17), dissertation grant. (\$5000)

**Wilson**, Paul (2016-17), "INSPIRE: Evaluating the Effect of Cyberinfrastructure on Universities Production Process." (\$998)

### Journals

**Barkowski**, Scott (2017), "Does Regulation of Physicians Reduce Health Care Spending," Southern Economic Journal 83(4) pp. 1074-1097.

**Bodenhorn**, Howard (2016), "Banking on the 19th-Century Innovation," New York Archives 16(2) pp. 21-25.

**Bodenhorn**, Howard (2017), "Sample-Selection biases and the Industrialization Puzzle," Journal of Economic History 77(1) pp. 171-207.

**De Los Santos**, Babur, Koulayev, Sergei (2017), "Optimizing Click-through in Online Rankings with Endogenous Search Refinement," Marketing Science, forthcoming XX(X) pp. XX-XX.

- De Los Santos**, Babur, Wildenbeest, Matthijs (2017), "E-Book Pricing and Vertical Restraints," *Quantitative Marketing and Economics* 15(2) pp. 85-122.
- Espey**, Molly (2017), "Diversity, Effort and Cooperation in Team Based Learning," *Journal of Economic Education* XX(X) pp. XX-XX.
- Espey**, Molly (2017), "Enhancing Critical Thinking in Economics Using Team-Based Learning," *Higher Education Research and Development* XX(X) pp. XX-XX.
- Fleck**, Robert, Hanssen, Andrew (2016), "Persistence and Change in Age-Specific Gender Gaps: Hollywood Actors from the Silent Era Onward," *International Review of Law and Economics* 48(X) pp. 36-49.
- Hobbs**, Bradley, Gohmann, Stephen F., McCrickard, Myra (2016), "Productive versus Unproductive Entrepreneurship: Industry Formation and State Economic Growth," *Journal of Entrepreneurship and Public Policy* 5(2) pp. 145-160.
- Lewis**, Matthew, Levin, Laurence, Wolak, Frank (2017), "High Frequency Evidence on the Demand for Gasoline," *American Economic Journal: Economic Policy* XX(X) pp. XX-XX.
- Lewis**, Matthew, Pflum, Kevin E. (2017), "Hospital Systems and Bargaining Power: Evidence from Out-Of-Market Acquisitions," *Rand Journal* XX(X) pp. XX-XX.
- Makowsky**, Michael D., Klein, E. I., Levin, Scott, Xu, Tix, Toerper, Matthew, Cole, Gai, Kelen, Gabor (2017), "Effects of the Affordable Care Act on Payer-Mix and Utilization in Maryland Emergency Departments," *Annals of Emergency Medicine* XX(X) pp. XX-XX.
- Makowsky**, Michael D., Klein, Eili (2017), "Identifying the Relationship Between Length of Hospital Stay and the Probability of Readmission," *Applied Economic Letters* XX(X) pp. XX-XX.
- Mityakov**, Sergey, **Chernykh**, Lucy (2017), "Offshore Schemes and Tax Evasions: The Role of Banks," *Journal of Financial Economics* XX(X) pp. XX-XX.
- Sauer**, Raymond (2017), "Robert Tollison, Father of Sportometrics, Friend and Colleague," *Public Choice* XX(X) pp. XX-XX.
- Templeton**, Scott, Hooper, A., Aldridge, H., Breuer, N. (2017), "Farmer Interest in and Uses of Climate Forecasts for Florida and the Carolinas: Conditional Perspective of Extension Personnel," *Weather, Climate and Society* XX(X) pp. XX-XX.
- Wilson**, Paul, Daoula, A., Simar, L. (2017), "Firm Performance using Nonparametric Quantile Distances," *Econometric Reviews* 36(X) pp. 156-181.
- Wilson**, Paul, Wheelock, David (2017), "The Evolution of Scale Economies in the U.S. Banking," *Journal of Applied Econometrics* XX(X) pp. XX-XX.

## **Others**

- Baier**, Scott, Yotov, Yoto, Zylkin, Thomas (2016), "On the Heterogeneous Impact of Free Trade Agreements," op ed.

**Bodenhorn**, Howard (2017), "Review of Leah Platt Boustanhy. Competition in the Promised Land: Black Migration in Northern Cities and Labor Markets" (Princeton University Press), Book review.

**Lewis**, Matthew (2016), "Fear of a Gas Shortage? Let Stations Hike Price," Op-Ed.

**Lewis**, Matthew (2017), "More price responsive than you might have thought," Op-Ed.

**Tsui**, Kevin (2017), "Electricity pricing: Smart meters, dumb arguments," Op-Ed.

**Tsui**, Kevin (2017), "New Power deal: What it does to market competition," Op-Ed.

## Finance

### Journals

Chung, Chune Y., Ryu, Doojin, Wang, Kainan, **Zykaj**, Bela (2017), "Optionable Stocks And Mutual Fund Performance," Journal Of Futures Markets XX(X) pp. XX-XX.

**DeVault**, Luke, Sias, Richard (2017), "Hedge Fund Politics and Portfolios," Journal of Banking and Finance 75(X) pp. 88-97.

**Greene**, Daniel (2016), "Valuations In Corporate Takeovers And Financial Constraints On Private Targets," Journal Of Financial And Quantitative Analysis XX(X) pp. XX-XX.

Kubick, Thomas, **Lockhart**, Brandon (2016), "Do External Labor Market Incentives Motivate Ceos To Adopt More Aggressive Corporate Tax Reporting Preferences," Journal Of Corporate Finance 36(X) pp. 255-277.

Kubick, Thomas, **Lockhart**, Brandon (2016), "Proximity To The Sec And Stock Price Crash Risk," Financial Management 45(2) pp. 341-367.

Kubick, Thomas, **Lockhart**, Brandon (2017), "Corporate Tax Aggressiveness And The Maturity Structure Of Debt," Advances In Accounting 44(5-6) pp. 728-754.

Kubick, Thomas, **Lockhart**, Brandon (2017), "Corporate Tax Aggressiveness And The Maturity Structure Of Debt," Journal Of Business Finance & Accounting 44(5-6) pp. 728-754.

Kubick, Thomas, **Lockhart**, Brandon, Robinson, John (2017), "IRS and Corporate Taxpayer Effects Of Geographic Proximity," Journal Of Accounting And Economics 63(X) pp. 428-453.

**Lockhart**, Brandon, Serfling, Matthew, Shaikh, Sarah (2017), "CEO Turnovers And Disruptions In Customer-Supplier Relationships," Quarterly Journal Of Finance XX(X) pp. XX-XX.

Sias, Richard, Turtle, Harry, **Zykaj**, Bela (2017), "Hedge Fund Return Dependence: Model Misspecification Or Liquidity Spirals?" Journal Of Financial And Quantitative Analysis XX(X) pp. XX-XX.

**Springer**, Tom, Sklarz, M., Worzala, E. (2016), "Estimating The Transaction Volume Of Single-Family Housing Under Changing Economic Conditions Using A Varying Parameter Model," Journal Of The Center For Real Estate Studies 4(1) pp. XX-XX.

**Zykaj**, Bela, Sias, Richard, Turtle, Harry (2016), "Hedge Fund Crowds And Mispricing," Management Science 62(3) pp. 764-784.

## **Graphic Communications**

### **Conference with presentation only**

Holmevik, J., O'Brien, A., **Walker**, Erica B., Frank, D., Gaines, B., Canlas, D. (2016), "Center of Excellence at Clemson University and Adobe Creative Cloud: Empowering ClemsonGC students with Adobe CC," EduMAX, n/a, San Diego, CA.

**O'Hara**, L. (2016), "Optimizing Print Sequence for Expanded Color Gamut Print," PIA Color Conference, Phoenix, December, Phoenix, AZ.

**O'Hara**, L. (2016), "Process Color: Theories and Objectives," Process Color Management Seminar, October, Clemson, SC.

**O'Hara**, L. (2017), "Printed Electronics and Functional Printing," NAPIM, July, Clemson, SC.

**Tonkin**, Charles E. (2016), "Attracting skilled labor and retaining key employees," LabelExpo Americas, September, Chicago, IL.

**Walker**, Erica B. (2016), "Cognitive Apprenticeship: Ways to implement a new [old] framework in our labs," Graphic Communication Education Association (GCEA), n/a, Branson, MO.

**Walker**, Erica B. (2016), "Helping our students take flight: Using the entrepreneurial mindset," Graphic Communication Education Association (GCEA), n/a, Branson, MO.

**Walker**, Erica B. (2016), "How every printer can leverage an in-house creative teams," Executive Outlook at Graph Expo, n/a, Orlando, FL.

**Walker**, Erica B. (2016), "The Art of Interviews: Capturing the Story using Video Interviews," Bioengineering DeFINE Program, n/a, Greenville, SC.

**Walker**, Erica B. (2016), "Through the Color Lens: The Case for In-House Creative Services," Printing Industries of America (PIA) Color Conference, n/a, Phoenix, AZ.

**Walker**, Erica B., Przestrzelski, B., DesJardins, J. (2017), "Wheels Up, Flaps Down. Let's Fly: 21st Century Skills to help students take flight," Open Conference, n/a, Washington, DC.

**Walker**, Erica B., Przestrzelski, B., DesJardins, J. (2017), "You want me to do what?" US Play Coalition: The Play Conference, n/a, Clemson, SC.

**Weiss**, C. (2016), "Augmented Reality for the Classroom – Adding Augmented Reality Components to Your Classroom," Innovations in Teaching Conference, October, Athens, GA.

- Weiss, C. (2016), "Design Matters," Graphic Communications Education Association, July, Branson, MO.
- Weiss, C. (2016), "Web Design Gone Mobile," Association of Technology Management Association, November, Orlando, FL.
- Weiss, C. (2016), "Web Design Wizardy," Graph Expo Print Tradeshow, September, Orlando, FL.
- Weiss, C. (2017), "Enhancing Your Printed Material With Interactive Digital Content," National Postal Forum, May, Baltimore, MD.
- Weiss, C., Blue, C. (2016), "Make Way for Generation Z: Strategies for Reaching Out to the Next Generation of Students - Innovation in teaching presentation on how to better reach students," Association of Technology Management Association, November, Orlando, FL.
- Woolbright, Nona L. (2016), "The Where's, What's & How's of Setting Up a Job," Foundation of Flexographic Technical Association Fall Conference, n/a, Louisville, KY.
- Woolbright, Nona L. (2017), "How Your Workforce is Changing? Research on Retaining the Next Generation," Foundation of Flexographic Technical Association Annual Forum, n/a, Phoenix AZ.

## Journals

- Huebner, C. F., Tonkin, Charles E., McFarlane, T. M., Burdette, M. K., Bandera, Yuriy, Foulger, S. (2016), "Asymmetric electrically conducting element printed from aqueously dispersed pentacene nanoparticles," *Colloid and Polymer Science* 294(X) pp. 2013-2019.
- McFarlane, Tucker M., Shetzline, J. A., Creager, Stephen, Huebner, C. F., Tonkin, Charles E., Foulger, S. (2017), "Biologically-based pressure activated thin-film battery," *Journal of Materials Chemistry A*, 5 XX(X) pp. 6432-6436.
- O'Hara, L., Congdon, B. (2016), "The Influence of Print Sequence on Expanded Color Gamut," *Printing Industries of America: The Magazine* XX(August) pp. XX-XX.
- O'Hara, L., Congdon, B., Gasque, B. (2016), "Optimizing Print Sequence for Expanded Color Gamut Print," *Flexo Magazine* XX(X) pp. XX-XX.
- Weiss, C. (2017), "Bridging Two Disciplines," *The Communicator* 50(3) pp. 7.
- Woolbright, Nona L. (2017), "Press Crew Crisis," *Flexo Magazine* XX(X) pp. XX-XX.

## Others

- O'Hara, L. (2017), "Expanded Gamut Panel Discussion," Webinar Techkon USA.
- Walker, Erica B. (2016), "Opportunities for Innovation: Game-based Learning in an Engineering Senior Design Course," all dissertations.

## Management



## Books

**Fredendall**, Lawrence D., Thüerer, Matthias (2016), "An Introduction to Lean Work Design: Fundamentals of Lean Operations. Volume. 1," New York, NY: Business Expert Press.

**Fredendall**, Lawrence D., Thüerer, Matthias (2016), "An Introduction to Lean Work Design: Standard Practices and Tools of Lean. Volume. 2," New York, NY: Business Expert Press.

## Book chapters

Baker, Ted, **Powell, E. Erin**, Fultz, Andrew E. (2017), "Whatdya know? Qualitative methods in entrepreneurship." Routledge Companion to Qualitative Research in Organization Studies, edited by Jain, Sunjay and Mir, Raza, New York: NY: Taylor & Francis Group.

Gupta, S., Starr, M., **Roth**, Aleda V. (2017), "Conclusions: Evaluation and Prognostications for the POM Domain." The Routledge Companion to Production and Operations Management, edited by M. K. Starr and S. K. Gupta, New York, NY: Taylor & Francis Group.

**Roth**, Philip L., **Stewart**, Wayne H. (2016), "When being normal is not enough: A few thoughts about data, analyses and (the storm of) re-analyses." How to get published in the best management journals, edited by Clark, T., Wright, M. & Ketchen, D., Cheltenham, UK: Edward Elgar.

**Simsek**, Z., Heavey, C. (2016), "Towards a Relational View of Corporate Entrepreneurship." Handbook of Research on Corporate Entrepreneurship, edited by Shaker A. Zahra, Donald O. Neubaum and James C. Hayton, Unknown.

Waldron, Theodore L., **Navis**, Chad C., Markman, Gideon D. (2017), "Activists" Strategies for Confronting Firms." In The World Scientific Reference on Entrepreneurship, Volume 3: Sustainability, Ethics, and Entrepreneurship, edited by Unknown, NJ: Hackensack.

## Conference with abstract/summary

Anguelov, J., **Roth**, Aleda V. (2017), "Fleeing Regulation: Econometric Analyses of the Pollution Haven Hypothesis in Textile Manufacturing," 2017 Manufacturing and Service Operations Management Conference, June, University of North Carolina at Chapel Hill NC.

**Ferrand**, Yann B., Desai, Vibha C., Cavanaugh, Teresa M., Kelton, Christina M., Caro, Jaime J., Goebel, Jens, Heaton, Pamela C. (2016), "Investigating Steroid Withdrawal Strategies For Kidney Transplant Recipients," INFORMS 2016, November, Nashville, TN.

**Ferrand**, Yann B., Steward, Duane A., Glass, Todd F. (2016), "Reducing Patient Wait In The Emergency Department With New Patient Flow Models," INFORMS 2016, November, Nashville, TN.

Lee, B., **Fredendall**, Lawrence D., **Ferrand**, Yann B., Taaffe, K., Joseph, A. (2016), "Operating Room Management When Considering Microbial Loads," Decision Sciences Institute Annual Conference, November, Austin, TX.

- Lee, B., Taaffe, K., **Fredendall**, Lawrence D., **Ferrand**, Yann B., San, D., Shvorin, D., Muhs, M. (2016), "Operating Room Management When Considering Microbial Loads," Institute for Operations Research and Management Science Annual Conference, November, Nashville, TN.
- Lee, Brandon, **Quiroga**, Bernardo F., **Fredendall**, Lawrence D., **Roth**, Aleda V. (2017), "An Empirical Study on Stroke Treatment Process: Changes in EMS Field Triage Decisions and Their Effects on Stroke Patient Care Outcomes," POMS Annual Conference, May, Seattle WA.
- Lee, Min K., **Roth**, Aleda V., **Quiroga**, Bernardo F., Verma, Rohit (2017), "The sequence effects of customer experiences over service process stages on satisfaction," POMS Annual Conference, May, Seattle WA.
- Lee, Min K., **Roth**, Aleda V., Verma, Rohit, Quiroga, **Bernardo F.** (2017), "Financial impact of Wellness Centered Operations: Econometric Analysis," DSI 47th Annual Meeting, November, Austin, TX.
- Powell, E. Erin**, Baker, T. (2017), "Doing more with less as a way of being: Founder identity and resourcefulness. Symposium titled: Entrepreneurial Identity: Why, How and So What?" Academy of Management Meeting, August, Atlanta, GA.
- Pu, Wenxi, Li, **Siyuan**, **Thatcher**, Jason B. (2016), "Self-disclosure and SNS Platforms: The Impact of Transparency, Accountability, and Culture," The 2016 AMCIS, August, San Diego, California.
- Quiroga**, Bernardo F., Moritz, Brent, Wu, Xiaosong (2016), "Behavioral Analysis Of A + B Sealed Bid Procurement Auctions," INFORMS Annual Conference, November, Unknown.
- Quiroga**, Bernardo F., **Nielubowicz**, Daniel (2016), "Score Auction Bidding Under Quality Uncertainty: Effort, Risk And Agency Considerations," INFORMS Annual Conference, November, Unknown.
- Quiroga**, Bernardo F., **Nielubowicz**, Daniel (2017), "Score Auction Bidding Under Quality Uncertainty: Effort, Risk And Agency Considerations," POMS Annual Conference, May, Seattle WA.
- Shvorin, D., Taaffe, K., **Fredendall**, Lawrence D., **Ferrand**, Yann B., Joseph, A. (2016), "Operating Room Management When Considering Microbial Loads," American Society for Engineering Management Conference, October, Charlotte, NC.
- Sava**, Gabriela, Vargas, L. G., May, J. H., Dolan, J. G. (2017), "How Understanding the Sensitivity and Stability of Preferences among Colorectal Cancer Screening Alternatives could lead to 'Better' Medical Decisions," INFORMS Annual Meeting, November, Nashville, TX.
- Sava**, Gabriela, Vargas, L. G., May, J. H., Dolan, J. G. (2017), "Modelling the Sensitivity and Stability of Preferences among Colorectal Cancer Screening Alternatives," 2nd Annual Research Symposium, Clemson University, May, Clemson, SC.
- Stewart**, Wayne H., Scott, **Kristin L.**, **Zagenczyk**, Thomas J. (2017), "Resistance to change and organizational commitment in Russia and Ukraine. British Association for Slavonic and East European Studies," Unknown, May, Fitzwilliam College, University of Cambridge, Cambridge, UK.

Tungtisanont, Niratcha G., Roth, Aleda V., Quiroga, Bernardo F. (2016), "Flood Disaster Relief Services: A Research Agenda For Recovery," INFORMS 2016, November, Nashville, TN.

Zagenczyk, Thomas J., Gardner, W., Scott, Kristin L., Coglisier, C., Laverie, D., Li, Siyuan (2017), "The burden of social network ties: Exploring the curvilinear relationship between advice and friendship ties and interpersonal citizenship behavior," 2017 European Association of Work and Organizational Psychology Conference, May, Dublin, Ireland.

### **Conference with presentation only**

Akturk, M. S., Ketzenberg, M. (2016), "Managing Consumer Return Abuse and Assessment of Technology-Enabled Countermeasures," INFORMS Conference, November, Nashville, TN.

Akturk, M. S., Ketzenberg, M. (2017), "Assessing the Impact of Ship-to-Store Service on Sales and Returns in Omnichannel Retailing," Production and Operations Management Society (POMS) Conference, May, Seattle, WA.

Akturk, M. S., Ketzenberg, M. (2017), "How Information Sharing Helps Firms Fight Return Abuse: A Network Perspective," Production and Operations Management Society (POMS) Conference, May, Seattle, WA.

Charpin, Remi, Powell, E. Erin, Roth, Aleda V. (2017), "Influence of political environment on foreign firm's operations strategy: Socially responsible supplier development," Manufacturing & Service Operations Management Society (MSOM) Annual Meeting, June, Chapel-Hill, NC.

Charpin, Remi, Powell, E. Erin, Roth, Aleda V. (2017), "Influence of Political Environment on Foreign Firms" Operations Strategy: Empirical Evidence from China," POMS (Production and Operations Management Society) 28th Annual Conference, May, Seattle WA.

Charpin, Remi, Powell, E. Erin, Roth, Aleda V. (2017), "Political Risks to Global Supply Chains," Business Performance Excellence Council, The Conference Board, Atlanta Marriott Marquis, March, Atlanta GA.

Charpin, Remi, Roth, Aleda V. (2016), "Political Risk in Supply Chain and Operations Management: A Conceptual Model," DSI (Decision Science Institute) 47th Annual Conference, November, Austin TX.

Charpin, Remi, Roth, Aleda V. (2016), "Political Risk in Supply Chain and Operations Management: A Conceptual Model," INFORMS 2016 Annual Conference, n/a, Nashville TN.

Charpin, Remi, Roth, Aleda V. (2017), "Host National Strategy as Political Risk: A Conceptual Model and Research Agenda," POMS (Production and Operations Management Society) 28th Annual Conference, May, Seattle WA.

Chen, Q., Roth, Aleda V., Ozkan-Seely, G., Switzer, F. (2016), "A Behavioral Analysis on the Use of an Intermediary in Manufacturing Outsourcing," INFORMS 2016 Annual Meeting, November, Nashville TN.

Chen, Q., Roth, Aleda V., Ozkan-Seely, G., Switzer, F. (2017), "A Behavioral Analysis on the Use of an Intermediary in Manufacturing Outsourcing," POMS (Production and Operations Management Society) 28th Annual Conference, May, Bellevue Seattle WA.

- Choi, Yunsik, Fredendall, Lawrence D., Roth, Aleda V. (2016), "Effects of Lean Operations on Continuous Improvement," DSI (Decision Science Institute) 47th Annual Conference, November, Austin TX.
- Choi, Yunsik, Fredendall, Lawrence D., Roth, Aleda V. (2016), "Implementing Lean Operations in Service," INFORMS 2016 Annual Meeting, November, Nashville TN.
- Choi, Yunsik, Fredendall, Lawrence D., Roth, Aleda V., De Los Santos, Babur, Makowsky, Michael D. (2017), "Effects of Hospital Occupancy and Demand Variation (Patient Volume and Case Mix) on Hospital Performance," POMS (Production and Operations Management Society) 28th Annual Conference, May, Bellevue Seattle WA.
- Colak, Ahmet (2017), "Managing Product Quality in the Face of Field Failures," INFORMS, November, Nashville, TN.
- Colak, Ahmet, Bray, Robert (2017), "Why Do Automakers Initiate Recalls? A Structural Econometric Game," POMS, May, Seattle.
- Colak, Ahmet, Bray, Robert (2017), "Why Do Automakers Initiate Recalls? A Structural Econometric Study," INFORMS, November, Nashville, TN.
- Guanyi, L., Koufteros, X., Roth, Aleda V. (2017), "The Impact of Inter-Firm Learning on Supplier Management in the Context of Supply Chain Security," POMS (Production and Operations Management Society) 28th Annual Conference, May, Bellevue Seattle WA.
- Kong, L., Zhang, J., Verma, R., Roth, Aleda V. (2016), "Build Hospitality with Wellness – the Intersection between Hospitality and Healthcare Industries," DSI (Decision Science Institute) 47th Annual Conference, November, Austin TX.
- Kong, L., Zhang, J., Verma, R., Roth, Aleda V. (2016), "Build Hospitality with Wellness- the Intersection between Hospitality and Healthcare Industries," Cornell Hospitality Health and Design Symposium, Cornell University School of Hotel Administration, Statler Hall, October, Ithaca NY.
- Lee, B., Quiroga, Bernardo F., Fredendall, Lawrence D., Roth, Aleda V. (2017), "An Empirical Study on Stroke Treatment Process," POMS (Production and Operations Management Society) 28th Annual Conference, May, Seattle WA.
- Lee, B., Shvorim, D., Fredendall, Lawrence D., Taaffe, K., Ferrand, Yann B., Muhs, M., San, D., Joseph, A. (2017), "Correlation of Microbial Load and Movement within the Operating Room," Clemson University Research Symposium, May, Clemson, SC.
- Lee, B., Shvorin, D., Fredendall, Lawrence D., Taaffe, K., Ferrand, Yann B., Muhs, M., San, D., Joseph, A. (2017), "Correlation of Microbial Load and Movement within the Operating Room," Greenville Health System Research Showcase, March, Greenville, SC.
- Lee, M, Roth, Aleda V., Quiroga, Bernardo F., Verma, R. (2017), "The Sequence Effects of Customer Experiences on Customer Perceived Value in Wellness-Centric vs. Standard Hotel Stays: A Structural Econometric Analysis," POMS (Production and Operations Management Society) 28th Annual Conference, May, Seattle WA.

- Lee, M., Roth, Aleda V., Verma, R. (2016), "Introduction to Wellness-Inspired Service Operations Strategies," INFORMS 2016 Annual Meeting, November, Nashville TN.
- Lee, M., Roth, Aleda V., Verma, R. (2016), "Wellness Centered Operations Strategies: A New Service Design Perspective," DSI (Decision Science Institute) 47th Annual Conference, November, Austin TX.
- Lee, M., Roth, Aleda V., Verma, R., Quiroga, Bernardo F. (2016), "Financial Valuation of Wellness Centered Operations," INFORMS 2016 Annual Meeting, November, Nashville TN.
- Roth, Aleda V. (2016), "Creating Customer Value at the Intersection of Hospitality and Wellness: Infusion of Radical Service Innovations," Business Performance Excellence Council, The Conference Board, Annapolis Waterfront Hotel, October, Annapolis MD.
- Roth, Aleda V. (2016), "Healthcare Operations: Future of Research," DSI (Decision Science Institute) 47th Annual Conference, November, Austin TX.
- Roth, Aleda V. (2017), "Creating Customer Value at the Intersection of Hospitality and Wellness: An Exploratory Investigation," MGM Grand and Delos Executives, March, Las Vegas, NV.
- Roth, Aleda V. (2017), "Future of Service Operations: A Research Agenda," Service Operations Thought Leadership Forum, May, University of Victoria.
- Roth, Aleda V. (2017), "Panel on Paradigms for Parity in Advancing Women Leadership in Supply Chain and Operations Management," 2017 Production and Operations Management Society Annual Meeting, May, Seattle, WA.
- Roth, Aleda V., Lee, M., Verma, R. (2016), "The Financial and Market Impacts of Wellness-Inspired Guest Rooms on Hotel Performance: An Exploratory Analyses of a New Service Innovation," Cornell Hospitality Health and Design Symposium, Cornell University School of Hotel Administration, Statler Hall, October, Ithaca, NY.
- Simsek, Z. (2016), "BPS Mid-career Consortium," Academy of Management Annual Meeting, August, Anaheim, CA.
- Simsek, Z. (2016), "Corporate governance research: challenges and future avenues. Keynote, EURAM COG Interest Group," European Academy of Management Annual Meeting, June, Paris.
- Simsek, Z. (2016), "Editors" panel," Annual meeting of Strategic Management Society, September, Berlin, Germany.
- Simsek, Z. (2016), "New Directions on Strategic Leadership," Annual meeting of Strategic Management Society, September, Berlin, Germany.
- Simsek, Z. (2017), "International Symposium on Pay and Motivation: Integration of Theories and Practices," Hong Kong Baptist University, May, Unknown.
- Taaffe, K., Khoshkenar, A., Muhs, M., Fredendall, Lawrence D., Ferrand, Yann B., San, D., Joseph, A., Reeves, S. (2017), "Simulation-based Design Improvements in the Operating Room," Clemson University Research Symposium, May, Clemson, SC.

Taaffe, K., Khoshkenar, A., Muhs, M., **Fredendall**, Lawrence D., **Ferrand**, Yann B., San, D., Joseph, A., Reeves, S. (2017), "Simulation-based Design Improvements in the Operating Room," Greenville Health System Research Showcase, March, Greenville, SC.

**Tungtisanont**, Niratcha G., **Roth**, Aleda V. (2017), "Humanitarian Recovery through the Lens of Service Operations Strategy," OTIM Symposium, SC Johnson College of Business, Cornell University, June, Ithaca NY.

**Tungtisanont**, Niratcha G., **Roth**, Aleda V., **Ferrand**, Yann B., Quiroga, **Bernardo** F. (2016), "Disaster Operations Management: A Research Agenda for Recovery," DSI (Decision Science Institute) 47th Annual Conference, November, Austin TX.

**Tungtisanont**, Niratcha G., **Roth**, Aleda V., **Quiroga**, Bernardo F. (2017), "Antecedents of Household Post-Flood Recovery Effectiveness: A Structural Econometric Analysis of Flooding in Thailand," POMS (Production and Operations Management Society) 28th Annual Conference, May, Seattle, WA.

Tuunan, V., Krcmar, H., **Thatcher**, Jason B. (2016), "Why Should You Belong to the Association for Information Systems," European Conference on Information Systems, n/a, Istanbul, Turkey.

Venkataraman, S., **Roth**, Aleda V., Tucker, L., Chilingirian, J. A. (2016), "Being On The Productivity Frontier: Identifying 'Triple Aim Performance' Hospitals," INFORMS 2016 Annual Meeting, November, Nashville TN.

### **Conference proceedings**

Bojica, Ana, Villanueva, Jaume, **Powell**, E. Erin, Fuentes, Maria M., Baker, Ted (2017), "To be or not to be: Contingent identities of academic entrepreneurs," Babson College Entrepreneurship Research Conference (BCERC), June, Norman, OK.

Correia, John, Compeau, Deborah, **Thatcher**, Jason B. (2016), "Implications of Technological Progress for the Measurement of Technology Acceptance Variables: The Case of Self-efficacy," DIGIT 2016 Proceedings, June, Dublin Ireland.

Fox, B., **Simsek**, Z., Heavey, C. (2016), "New venture team congenital knowledge and venture innovation: Exploring governing mechanisms," Strategic Management Society Annual Meeting, September, Berlin, Germany.

George, J., Derrick, D., Harrison, A., Marret, K., **Thatcher**, Jason B. (2016), "The Dark Internet: Without Darkness There is No Light," Americas Conference on Information Systems, n/a, San Diego, CA.

Gerow, Jennifer, **Grover**, Varun, **Thatcher**, Jason B. (2016), "Power, Politics, and Knowledge: Influencing Executive Teams," Americas Conference on Information Systems, n/a, San Diego, CA.

**Grover**, Varun, Jiang, D., London, J., **Sun**, Heshan (2016), "Taking Ownership of Borrowed Theories: The Case of Transaction Cost Theory," Proceedings of the 2016 International Conference on Information Systems (ICIS), December, Dublin, Ireland.

- Heavey, C., Fox, B., **Simsek**, Z. (2016), "Alliance capabilities and corporate entrepreneurship: The pivotal influence of top managers," Academy of Management Annual Meeting, August, Anaheim, CA.
- Heavey, C., Fox, B., **Simsek**, Z., Hambrick, D. C. (2016), "CEO core self-evaluation and the rise and fall of Irish firms, 2005 to 2009," European Academy of Management Annual Meeting, June, Paris, France.
- Helms, W., **Ingram**, A., Bres, L. (2017), "Inter-organizational paradox and the creation of the ISO 26000 standard," AMJ Special Issue Conference, n/a, London, Ontario, Canada.
- Janze, C., **Risius**, M. (2016), "Automatic Detection of Fake News on Social Media Platforms," 21st Pacific Asia Conference on Information Systems (PACIS), July, Lankawi.
- Kyprianou**, Christina (2016), "Early-Stage Strategies in Peer-to-Peer Marketplaces," European Group for Organization Studies Conference, July, Naples, Italy.
- Leitzinger, Jocelyn M., **Navis**, Chad C., Fisher, Greg, Waldron, Theodore L. (2016), "Movements, Markets, and the Power of Living Stories," Alliance for Research on Corporate Sustainability (ARCS) Conference, Winner of Best Paper Award, June, Rotterdam, NL.
- Leitzinger, Jocelyn M., **Navis**, Chad C., Waldron, Theodore L. (2016), "Movements, Markets, and the Power of Living Stories," Academy of Management Proceedings, n/a, Unknown.
- Miron-Spektor, E., **Ingram**, A., Keller, J., Smith, W., Lewis, M. (2017), "Microfoundations of organizational paradox: The problem is how we think about the problem," 77th Academy of Management Annual Conference, n/a, Atlanta, Georgia.
- Navis**, Chad C., Younger, Shannon L., Tripsas, Mary (2016), "Meaning Construction Through Cultural Resources," Academy of Management Proceedings, n/a, Unknown.
- Pienta, D., **Sun**, Heshan, **Thatcher**, Jason B. (2016), "Habitual and Misplaced Trust: The Role of the Dark Side of Trust Between Individual Users and Cybersecurity Systems," International Conference on Information Systems, December, Dublin, Ireland.
- Powell**, E. Erin, Hamann, Ralph, Bitzer, Verena, Baker, Ted (2017), "Bringing the elephant into the room? Enacting conflicting material interests in prosocial organizing," Academy of Management Meeting, August, Atlanta, GA.
- Pu, W., **Li**, Siyuan, **Thatcher**, Jason B. (2016), "Self-disclosure and SNS Platforms: The Impact of SNS Transparency and Culture," DIGIT 2016 Proceedings, November, Dublin, Ireland.
- Roth**, Philip L., Van Iddekinge, C. H., DeOrtentiis, P., Hackney, K., Zang, L., Buster, M. (2016), "Hispanic and Asian performance on predictor-based selection predictors," 2016 Academy of Management Annual Meeting, August, Anaheim, CA.
- Schuetz, Sebastian, Lowry, P. B., **Thatcher**, Jason B. (2016), "Defending Against Spear-Phishing: Motivating Users Through Fear Appeal Manipulations," Pacific-Asia Conference on Information Systems, n/a, Chiayi, Taiwan.

- Scott, Kristin L., Zagenczyk, Thomas J., Li, Siyuan, Gardner, W., Cogliser, C., Laverie, D. (2017), "Social network ties and organizational citizenship Behavior: Evidence of a Curvilinear Relationship," Academy of Management Conference, August, Atlanta, GA.
- Scott, Kristin L., Zagenczyk, Thomas J., Li, Siyuan, Gardner, William L., Cogliser, Claudia, Laverie, Debbie (2017), "Citizenship Behavior of Included and Excluded Employees: Evidence of a Curvilinear Relationship," Academy of Management Meeting, August, Atlanta, Georgia.
- Scott, Kristin L., Zagenczyk, Thomas J., Li, Siyuan, Gardner, William L., Cogliser, Claudia, Laverie, Debbie (2017), "Social Network Ties and Organizational Citizenship Behavior: A Social Network Analysis," The 32nd Annual Conference of the SIOP, April, Orlando, Florida.
- Simsek, Z. (2016), "Implications of CEO Core Self-Evaluation for Firm Outcomes," Academy of Management Annual Meeting, August, Anaheim, CA.
- Simsek, Z. (2016), "Strategy Formation and Strategic Leadership," Academy of Management Annual Meeting, August, Anaheim, CA.
- Simsek, Z., Fox, B., Heavey, C. (2016), "A review, integrative framework, and future directions for research on competitive actions," Academy of Management Annual Meeting, August, Anaheim, CA.
- Simsek, Z., Heavey, C., Fox, B. (2016), "Clarifying strategic entrepreneurship as an organizational construct: An integrative review, action-level specification, and implications for firm performance and future research," European Academy of Management Annual Meeting, June, Paris, France.
- Simsek, Z., Heavey, C., Fox, B. (2016), "Interfaces of strategic leaders: Developing a future research agenda," Symposium at the Academy of Management Annual Meeting, August, Anaheim, CA.
- Stewart, Wayne H., Peake, W., Ingram, A. (2017), "Core self-evaluations and entrepreneurial orientation," 11th Annual Conference on Global Studies, n/a, Athens, Greece.
- Stewart, Wayne H., Scott, Kristin L., Zagenczyk, Thomas J., May, R. (2017), "Resistance to change and organizational commitment in Russia and Ukraine. British Association of Slavonic and Eastern European Studies," Fitzwilliam College, University of Cambridge, n/a, Cambridge, UK.
- Switzer, F. S., Cheung, J. H., Burns, D. K., Sinclair, R. R., Roth, Philip L., McCubbin, J., Tyler, P. (2017), "Carrots, not sticks: Adverse impact and wellness programs," Journal of Occupational and Environmental Medicine 57(X) pp. 250-255.
- Tams, Stefan, Grover, Varun, Thatcher, Jason B. (2017), "When Modern Technologies Meet Ageing Workforces: Older Workers are more affected by Demands from Mobile Interruptions than their Younger Counterparts," Hawaii International Conference on System Sciences, n/a, Big Island, Hawaii.
- Tremblay, Monica, Thatcher, Jason B. (2016), "Evaluating Tenure Cases for Scholars Active in Emergent or Non-mainstream IS research topics," Americas Conference Information Systems, n/a, San Diego, CA.



Villanueva, Jaime, Bojica, Ana, Powell, E. Erin, Baker, Ted (2017), "Status and stigma: The acceptance of bricolage practices," Babson College Entrepreneurship Research Conference (BCERC), June, Norman, OK.

Wade, Julie, Thatcher, Jason B. (2016), "On Here, I'm Team Jacob: Exploring Feelings of Belongingness in Virtual Communities," Americas Conference on Information Systems, n/a, San Diego, CA.

Waldron, Theodore L., Navis, Chad C., Markman, Gideon D. (2016), "Explaining How Activists Problematize Firms' Practices," Academy of Management Proceedings, n/a, Unknown.

Zagenczyk, Thomas J., Powell, E. Erin, Scott, Kristin L., Nielubowicz, Daniel (2017), "How exhausting!? An examination of the contagion effects of emotional exhaustion using social networks analysis," Southern Management Association, October, St. Petersburg, FL.

Zou, H., Fang, Y., Sun, Heshan, Lim, K. H. (2016), "How Users Engage in Technology Extra-Role Behavior in a Relationship with an IT — A Psychological Ownership Perspective," Proceedings of the 2016 Pre-ICIS DIGIT Workshop, December, Dublin, Ireland.

Zou, H., Fang, Y., Sun, Heshan, Lim, K. H. (2016), "What Can I Do For You? — A Synthesized Comprehensive Typology of Users' Technology Extra-Role Behavior (TERB)," 2016 Pre-ICIS JAIS Theory Development Workshop, December, Dublin, Ireland.

## Grants

Fredendall, Lawrence D. (2016-17), "SHB: Type II (INT): Collaborative Research: Creating Learning Systems with Mobile Technology to Improve Perioperative Services." (\$116914)

Fredendall, Lawrence D., Ferrand, Yann B. (2016-17), "Realizing Improved Patient Care Through Human-Centered Design in the OR." (\$114213)

Thatcher, Jason B., Zagenczyk, Thomas J. (2016-17), "Preparing Resilient + Operationally Adaptive Communities through an Interdisciplinary, Venture-based Education (PROACTIVE)." (\$57581)

Zagenczyk, Thomas J. (2016-17), "ADVANCE Institutional Transformation at Clemson University." (\$161143)

## Journals

Avudaiappan, N., Herzog, A., Kadam, S., Du, Y., Thatcher, Jason B., Safro, I. (2016), "Detecting and Summarizing Emergent Events in Microblogs and Social Media Streams by Dynamic Centralities," arXiv XX(X) pp. XX-XX.

Damali, U., Miller, Janis L., Fredendall, Lawrence D., Moore, DeWayne, Dye, Cheryl J. (2016), "Co-creating value using customer training and education in a healthcare service design," Journal of Operations Management 47-48(11) pp. 80-97.

Desai, Vibha C., Ferrand, Yann B., Cavanaugh, Teresa M., Kelton, Christina M., Caro, Jaime J., Goebel, Jens, Heaton, Pamela (2017), "Comparative Effectiveness of Tacrolimus-Based Steroid

Sparing versus Steroid Maintenance Regimens in Kidney Transplantation: Results from Discrete Event Simulation,” *Medical Decision Making* XX(X) pp. XX-XX.

Ferrand, Yann B., Siemens, Jennifer C., Weathers, Danny P., Fredendall, Lawrence D., Choi, Yunsik, Pirralo, Ronald G., Bitner, Matthew (2016), “Patient Satisfaction With Healthcare Services: A Critical Review,” *Quality Management Journal* 23(4) pp. 6-22.

Fratto, V. A., Sava, Gabriela, Krivacek, G. (2016), “The impact of an online homework management system on student performance and course satisfaction in introductory financial accounting,” *IJICTE* 12(3) pp. 76-87.

Gerow, J. E., Grover, Varun, Thatcher, Jason B. (2016), “Alignment’s nomological network: Theory and evaluation,” *Information & Management* 53(5) pp. 541-553.

Glaser, F., Risius, M. (2017), “Effects of Transparency: Analyzing Social Biases on Trader Performance in Social Trading,” *Journal of Information Technology* XX(X) pp. XX-XX.

Hechavarria, D., Ingram, A. (2017), “The entrepreneurial gender divide: Hegemonic masculinity, emphasized femininity and organizational forms,” *International Journal of Gender and Entrepreneurship* XX(X) pp. XX-XX.

Hechavarria, D., Ingram, A., Terjesen, S., Justo, R., Renko, M., Elam, A. (2017), “Taking care of business: The impact of gender and culture on the entrepreneurs’ goals for venture value creation,” *Small Business Economics* 48(1) pp. 225-257.

Hill, A., Ridge, J., Ingram, A. (2017), “The growing conflict-of-interest problem in the U.S Congress,” *Harvard Business Review* XX(X) pp. XX-XX.

Hong, P., Leffakis, Z. (2017), “Managing Demand Variability and Operational Effectiveness: Case of Lean Improvement Programs and MRP Planning Integration,” *Production Planning and Control* XX(X) pp. XX-XX.

Ingram, A., Peake, W., Stewart, Wayne H., Watson, W. (2017), “Emotional Intelligence and Venture Performance,” *Journal of Small Business Management* XX(X) pp. XX-XX.

Mazer, J. P., Dutchak, I., Thatcher, Jason B. (2017), “Social media listening and Title IX training crisis: Implications for discourse of renewal,” *Communication Teacher* 31(3) pp. 125-130.

Miron-Spektor, E., Ingram, A., Keller, J., Smith, W., Lewis, M. (2017), “Microfoundations of organizational paradox: The problem is how we think about the problem,” *Academy of Management Journal* XX(X) pp. XX-XX.

Mohammed, I. R., Fredendall, Lawrence D. (2016), “What Management Philosophy Does It Take to Improve Employee Quality of Work Life and Performance,” *Journal of Business and Economics* 7(3) pp. 363-379.

Navis, Chad C., Ozbek, Orhan V. (2017), “Why Context Matters: Overconfidence, Narcissism, and the Role of Objective Uncertainty in Entrepreneurship,” *Academy of Management Review* 42(X) pp. 148-153.

- Oh, I. S., Roth, Philip L. (2017), "On the mystery (or myth) of challenging principles and methods of Validity Generalization (VG) based on fragmentary knowledge and improper or outdated practices of VG," *Industrial and Organizational Psychology* XX(X) pp. XX-XX.
- Powell, E. Erin, Baker, Ted (2017), "In the beginning: Identity processes and organizing in multi-founder nascent ventures," *Academy of Management Journal* 60(6) pp. XX-XX.
- Ridge, J., Ingram, A., Hill, A. (2017), "Beyond lobbying expenditures: How lobbying breadth and political connectedness affect firm outcomes," *Academy of Management Journal* XX(X) pp. XX-XX.
- Riley, Jason M., Klein, Richard, Miller, Janis L., Sridharan, V. (2016), "How Internal Integration, Training, and Information Sharing Affect Supply Chain Risk Management Capabilities," *International Journal of Physical Distribution & Logistics Management* 46(10) pp. 1-28.
- Roth, Philip L., Goldberg, C., Thatcher, Jason B. (2017), "The Role of political affiliation in employment decisions: A model and research agenda," *Journal of Applied Psychology* XX(X) pp. XX-XX.
- Roth, Philip L., Le, H., Oh, I. S., Van Iddekinge, C. H. (2017), "Who r u: On the (In)accuracy of incumbent based estimates of range restriction in criterion-related and differential validity research," *Journal of Applied Psychology* 102(X) pp. 802-828.
- Roth, Philip L., Van Iddekinge, C. H., DeOrtentiis, P., Hackney, K., Zhang, L., Buster, M. (2017), "Hispanic and Asian performance on selection procedures: A narrative and meta-analytic review of 12 common predictors," *Journal of Applied Psychology* XX(X) pp. XX-XX.
- Simsek, Z., Heavey, C., Fox, B. (2017), "(Meta)Framing Strategic Entrepreneurship," *Strategic Organization* XX(X) pp. XX-XX.
- Sun, Heshan, Wright, Ryan, Thatcher, Jason B. (2017), "Revisiting the Impact of System Use on Task Performance from an Adaptation and Complementarity Perspective," *Journal of the Association for Information Systems* XX(X) pp. XX-XX.
- Thatcher, Jason B., Wright, R., Zagencyk, Thomas J., Klein, R. (2017), "Mindfulness in Information Technology Use: Three Empirical Studies," *MIS Quarterly* XX(X) pp. XX-XX.
- Thurer, M., Land, M., Stevenson, M., Fredendall, Lawrence D. (2017), "On the integration of due date setting and order release control," *Production Planning & Control* 28(5) pp. 420-430.
- Tolentino, L., Restubog, S. D., Scott, Kristin L., Garcia, P. R. (2016), "Does Domestic Intimate Partner Aggression Affect Career Outcomes? The Role of Perceived Organizational Support," *Human Resources Management* 55(3) pp. 1-19.
- Tripp, J. F., Riemenschneider, C., Thatcher, Jason B. (2016), "Job Satisfaction in Agile Development Teams: Agile Development as Work Redesign," *Journal of the Association for Information Systems* 17(4) pp. 267.
- Zagencyk, Thomas J. (2016), "A psychological contract with your employees can be just as important as a written one. *Upstate Business Journal*," *Upstate Business Journal* XX(October) pp. XX-XX.

Zagenczyk, Thomas J., Smallfield, J., Scott, Kristin L., Galloway, B., Purvis, Russell L. (2017), "The moderating effect of psychological contract violation on the relationship between narcissism and outcomes: An application of trait activation theory," *Frontiers in Psychology* XX(X) pp. XX-XX.

## Monographs

Giffi, C. A., Roth, Aleda V., Rodriguez, M. D., Gangula, B. (2016), *High-performing Manufacturers: Where They Play and How They Win*, Deloitte University Press.

## Others

Glaser, F., Risius, M. (2017), "The Side Effects of Scrutinising Traders in Social Trading Platforms," *LSE Business Review*.

Gray, J., Roth, Aleda V., Tomlin, B. (2016), "Contract Manufacturing and Quality Risk: Theory and Evidence," Invited paper.

Lee, Brandon, Shvorin, Dotan, Fredendall, Lawrence D., Taaffe, Kevin, Muhs, Miranda, San, Dee, Joseph, Anjali (2017), "Correlation of Microbial Loads and Movement within the Operating Room," *Greenville Health Systems Research Showcase*.

Risius, M. (2016), "Social Media Management - Advancing Social Media Analytics and Engagement," *Commentary*.

Uhlmann, Rick, Sava, Gabriela (2017), "Research shows cancer screening choices hindered by lack of info," *press release*.

## Marketing

### Book chapters

Clark, M. S., Beck, L. A., Aragón, Oriana R. (2017), "Relationship Initiation: Bridging the Gap Between Initial Attraction and Well-Functioning Communal Relationships." *APA Handbook of Contemporary Family Psychology, Vol.1*, edited by Unknown, Washington, DC: American Psychological Association.

Kilbourne, William E. (2017), "Critical Macromarketing, sustainable marketing and globalization." *The Routledge Companion to Critical Macromarketing*, edited by Mark Tadajewski, London, UK: Routledge Press.

Kilbourne, William E., McDonagh, Pierre, Prothero, Andrea (2017), "Sustainable Consumption, Consumer Culture and the Politics of a Megatrend." *Handbook of Consumer Culture*, edited by Olga Kravets, Pauline Maclaran, Steve Miles, Alladi Venkatesh, London, UK: Sage Publications.

Kilbourne, William E., Thyroff, Anastasia E. (2016), "An Institutional Approach to Sustainable Marketing: Can We Get There From Here?" *Marketing Theory: A Text, 3rd Ed.*, edited by Michael Saren and Michael Baker, Los Angeles, CA: SAGE.

### Conference with abstract/summary

Carlson, Les, **Dorsch**, Michael J., Haytko, Diana, Ortinau, David J. (2017), "Meet with Journal Editorial Reviewers: An Interactive Discussion of the Difficulties and Issues Facing Authors in the Journal Review Process," 2016 Academy of Marketing Science Conference, May, Coronado, CA.

Hibbard, Jonathan D., **Swain**, Scott D., Hanna, Richard C. (2016), "Impact of Cross-Functional Team Projects on Student Performance in Functional Courses," Marketing Management Association, September, Providence, RI.

Kirk, Colleen, **Swain**, Scott D., Peck, Joann (2016), "You Stepped on My Toes: When Does Psychological Ownership Lead to Territorial Responses?" Advances in Consumer Research, October, Berlin, Germany.

Kirk, Colleen, **Swain**, Scott D., Peck, Joann (2017), "Hey, That's Mine! The Effect of Others' Psychological Ownership Signals on Consumers' Territorial Responses," Proceedings of the Society for Consumer Psychology, February, San Francisco, CA.

### Conference with presentation only

**Aragón**, Oriana R. (2016), "Emotion regulation responses from close others differ when happiness is expressed with smiles versus tears," Consortium of European Research on Emotion, July, Leiden, The Netherlands.

**Aragón**, Oriana R., Fernández-Dols, J. M., Aviezer, H., Russell, J. (2017), "Characterizing the nature of naturalistic emotional experience, expression, and recognition," International Convention of Psychological Science, March, Vienna, Austria.

Cudmore, B. A., Sparks, Jim, **Swain**, Scott D. (2017), "The Moderating Role of CSR Focus on Consumer Responses to the CSR Initiatives of Low and High Ability Firms," 23rd International Conference on Industry, Engineering, and Management Systems, March, Cocoa Beach, FL.

**Forcum**, Lura E. (2017), "Are Little Pictures Worth a Thousand Words: Emojis and Resistance to Persuasion," Consumer Response to the Evolving Retail Landscape, June, Philadelphia, PA.

**Forcum**, Lura E. (2017), "Emojis, Thinking Style, and Resistance to Persuasion," Consumer Response to the Evolving Retail Landscape, June, Philadelphia.

Kirk, Colleen, Peck, Joann, **Swain**, Scott D. (2017), "Consumers' Emotional and Territorial Responses to Perceived Infringements of Psychologically Owned Targets," SCP Boutique Conference on Motivation, Emotion, and How They Interact, June, New York, NY.

Kirk, Colleen, Peck, Joann, **Swain**, Scott D. (2017), "Property Lines in the Mind: Consumers' Perceptions of Infringement and their Territorial Responses," SCP-JACS Collaborative Conference, May, Tokyo, Japan.

**Mullins**, Ryan R., Panagopoulos, Nick (2017), "Managing Investor Reactions to Sales Force Downsizing: Contingent Role of Investors' Screening and Firms' Signaling Processes," Thought Leadership on the Sales Profession Conference, June, Paris, France.

Panagopoulos, Nick, **Mullins**, Ryan R. (2017), "Finding the Time: Salesperson Polychronicity as a Driver of Sales-Service Ambidexterity and Performance Duality," Winter AMA, February, Orlando, FL.

**Swain**, Scott D., Hanna, R. C., Cudmore, A. B. (2017), "Using Clickstream Analysis to Examine In-store Technology Appropriation Among Wine Shoppers," 23rd International Conference on Industry, Engineering, and Management Systems, March, Cocoa Beach, FL.

### Conference proceedings

**Aragón**, Oriana R. (2016), "'I couldn't help but to cry!' 'I couldn't help but to yell Yes!' Dimorphous expressions inform consumers of users' motivational orientations," NA Advances in Consumer Research, October, Berlin, Germany.

Fischer, Dan, Smith, Scott, **Thyroff**, Anastasia E., **Siemens**, Jennifer C. (2016), "Why is More Never Enough? A Reconceptualization of Satisfaction to Account for the Origins of Continuous Growth," Society for Marketing Advances, November, Atlanta, GA.

St-Clair, Donald P., **Hunter**, Gary K., Boland, Richard J. (2016), "Systems-Savvy Selling: A Grounded Theory to Understanding What Motivates Contemporary Industrial Salespeople," American Marketing Association Educators' Conference, August, Atlanta.

**Swain**, Scott D., Hanna, Richard C. (2017), "Optimal Time Limits for Online Promotions: Balancing Customer Awareness and Urgency," Proceedings of the American Marketing Association Winter Educator's Conference, February, Orlando, FL.

**Thyroff**, Anastasia E., Kooi, Kaitlyn, Ward, Kristy, Ciramello, Julianne, Clark, Madison, Fitzwater, Robert, Kountz, Greyson, Meacham, Billie (2016), "That's so Relevant: Exploring the 7 Assemblage Paradoxes Behind the Lollapalooza Music Festival," Society of Marketing Advances, November, Atlanta, GA.

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**Aragón**, Oriana R. (2017), "'Tears of Joy' and 'Tears and Joy?' Personal accounts of dimorphous and mixed expressions of emotion," *Motivation and Emotion* 41(3) pp. 370-392.

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