

June 16, 2021, Marketing Update

Futures as of	06/16/21	06/09/21	Trend	
CZ21 Dec CORN	\$5.73	\$6.10	Bearish	-6.1%
SX21 Nov SOYBEANS	\$13.43	\$14.48	Bearish	-7.3%
CTZ21 Dec COTTON	\$85.95	\$87.34	Bearish	-1.6%
WN21 Jul WHEAT	\$6.63	\$6.82	Bearish	-2.9%
2022 Crop Prices				
CZ22 Dec CORN	\$5.02	\$5.25	Bearish	-4.3%
SX22 Nov SOYBEANS	\$12.23	\$13.05	Bearish	-6.3%
CTZ22 Dec COTTON	\$78.73	\$79.71	Bearish	-1.2%
WN22 Jul WHEAT	\$6.74	\$7.00	Bearish	-3.7%

UPCOMING EVENTS:

June 30th—USDA Acreage (estimated planted acres for 2021)

MARKET NEWS

Soil moisture in the Carolina's improved last week and shows no VERY SHORT topsoil or subsoil moisture! Iowa is seeing considerable moisture stress as it reported adequate topsoil and subsoil moisture on only 30% of cropland. Indiana, Illinois, and Ohio, however, show at least 56% adequate topsoil moisture. The weather is impacting commodity markets already as crop conditions for corn and soybeans dropped significantly in the past week.

Table 1: USDA Crop Progress Report Released June 14, 2021 (Summarized)

Metric	Week Ending June 6, 2021	Week Ending June 13, 2021	2016-2020 Average
Corn Emerged	90	96	91
Corn Condition	G/E-72%	G/E-68%	
Soybeans Planted	90	94	88
Soybeans Emerged	76	86	74
Soybean Condition	G/E-67%	G/E-62%	
Cotton Planted	71	90	89
Cotton Condition	G/E-46%	G/E-45%	
Peanuts Planted	87	92	95
Peanuts Condition	G/E-61%	G/E-65%	
SOIL MOISTURE	Very Short/Short	Adequate	Surplus
NC Topsoil	14	59	27
NC Subsoil	10	71	19
SC Topsoil	12	75	13
SC Subsoil	9	71	24

The WASDE report released last week made no changes to the 2021 corn or soybean supplies or demands except to lower corn beginning stocks by 150 million bushels and increase soybean beginning stocks by 15 million bushels. The US average cash price for both crops were unchanged from the previous report.

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Attention now shifts to the June 30th Acreage report, which may show higher acres for both corn and soybeans than currently being projected. IF the Acreage report reflects increased corn & soybean acres the projected ending stocks for both crops is likely to rise unless projected yields decline. USDA, however, does not usually change projected acres significantly until the August WASDE report. Producers should have downside price protection in place a few days before the Acreage report is released as the recent price trend for all commodities is down.

MARKETING PLAN UPDATE

The current value for each crop is above their “Growth” price which means FF should be able to increase equity by more than 25% of their earnings.

Crop	Growth Target	Current Value
Corn	\$4.29	\$5.35
Soybeans	\$12.00	\$13.02
Cotton	\$0.82	\$0.85
Wheat	\$6.91	\$6.68

FLOID Farms continues to monitor its crop prospects before adding any additional cash sales. The downturn this week has FF staying put with its current positions. IF its crops continue to show good potential, they will add more puts before the June 30th Acreage report.

Review your marketing activity to confirm that your marketing plan is achieving your goals.

2021 CORN						FUTURES PRICING SIGNALS			\$ 4.29	\$ 3.99	\$ 3.99
Recommendation						ENTRY			OFFSET (Current Price)		
Date	Tool	Action	Reason	Quantity	STATUS	Date	Price	Date	Price	Gain(Loss)	
1/11/2021	Futures/HTA	Sell CU21 @ \$4.60 OB	\$0.31 > Growth Target	10%	Filled	1/12/2021	4.7500	6/16/2021	5.8850	-1.1350	
1/11/2021	Futures/HTA	Roll CU21 to CZ21 @ \$0.12 OB	Adds \$0.28 to price	10%	Pending	6/16/2021	-0.1600				
1/11/2021	Option	SELL CU21 520 Call @ \$0.25 OB	Sets max price \$1.16 > Growth	10%	Filled	1/12/2021	0.3000	6/16/2021	-0.8650	-0.5650	
1/29/2021	Put Call Option	BUY CU21 470 PUT @ \$0.46 OB	Set Fence from \$4.54 to \$5.20	15%	Filled	2/3/2021	-0.4100	6/16/2021	0.0650	-0.3450	
1/29/2021	Put Call Option	SELL CU21 520 Call @ \$0.30 OB	Set Fence from \$4.54 to \$5.20	15%	Filled	2/3/2021	0.3100	6/16/2021	-0.8650	-0.5550	
2/15/2021	Put Call Option	BUY CU21 470 PUT @ \$0.38 OB	Set Fence from \$4.57 to \$5.20	10%	Filled	2/16/2021	-0.3500	6/16/2021	0.0650	-0.2850	
2/15/2021	Put Call Option	SELL CU21 520 Call @ \$0.25 OB	Set Fence from \$4.57 to \$5.20	10%	Filled	2/16/2021	0.2900	6/16/2021	-0.8650	-0.5750	
3/26/2021	Put Call Option	BUY CU21 440 PUT @ \$0.19 OB	GROWTH Floor - Planting Intention	20%	Closed	3/31/2021	-0.1500	5/21/2021	0.0400	-0.1100	
3/26/2021	Put Call Option	SELL CU21 520 Call @ \$0.28 OB	GROWTH Floor - Planting Intention	20%	Filled	4/1/2021	0.3500	6/16/2021	-0.8650	-0.5150	
5/20/2021	Futures/HTA	Sell CU21 @ \$5.70 OB	To offset CU21 440 Puts	20%	Filled	5/20/2021	5.7900	6/16/2021	5.8850	-0.0950	

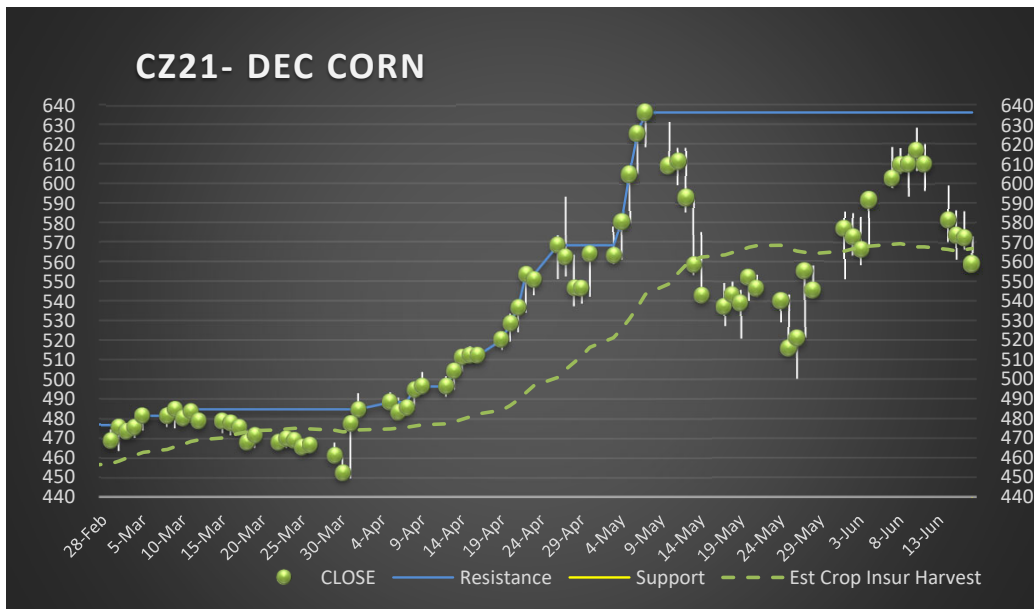
2021 SOYBEANS						FUTURES PRICING SIGNALS			\$ 12.00	\$ 10.73	\$ 10.75
Recommendation						ENTRY			OFFSET (Current Price)		
Date	Tool	Action	Reason	Quantity	STATUS	Date	Price	Date	Price	Gain(Loss)	
1/11/2021	Futures/HTA	Sell SX21 @ \$11.75 OB	\$1.00 > B/E Target, Builds Working Cap	10%	Filled	1/12/2021	11.7500	6/16/2021	13.4325	-1.6825	
1/29/2021	Put Call Option	BUY SX21 1140 PUT @ \$0.85 OB	Set Fence from \$11.03 to \$13.00	15%	Closed	2/3/2021	-0.8500	5/21/2021	0.0550	-0.7950	
1/29/2021	Put Call Option	SELL SX21 1300 Call @ \$0.47 OB	Set Fence from \$11.03 to \$13.00	15%	Filled	2/3/2021	0.5000	6/16/2021	-0.9538	-0.4538	
3/26/2021	Put Call Option	BUY SX21 1140 PUT @ \$0.41 OB	BE+ \$.72 GROW-Planting Intention	25%	Closed	3/29/2021	-0.4000	5/21/2021	0.0550	-0.3450	
3/26/2021	Put Call Option	SELL SX21 1300 Call @ \$0.46 OB	BE+ \$.72 GROW-Planting Intention	25%	Filled	3/31/2021	0.4800	6/16/2021	-0.9538	-0.4738	
5/20/2021	Futures/HTA	Sell SX21 @ \$13.75 OB	To offset SX21 1140 Puts	40%	Filled	5/20/2021	13.8000	6/16/2021	13.4325	0.3675	

2021 COTTON						FUTURES PRICING SIGNALS			\$ 0.82	\$ 0.77	\$ 0.77
Recommendation						ENTRY			OFFSET (Current Price)		
Date	Tool	Action	Reason	Quantity	STATUS	Date	Price	Date	Price	Gain(Loss)	
1/11/2021	Futures/HTA	Sell CTZ21 @ \$0.77 OB	Achieves B/E Target, maintains WC	10%	Filled	1/12/2021	0.7700	6/16/2021	0.8595	-0.0895	
1/29/2021	Put Call Put Option	BUY CTZ21 7800 PUT @ \$0.06 OB	Set Fence from \$.78 to \$.84	15%	Filled	2/4/2021	-0.0550	6/16/2021	0.0227	-0.0323	
1/29/2021	Put Call Put Option	SELL CTZ21 8400 Call @ \$0.04 OB	Set Fence from \$.78 to \$.84	15%	Filled	2/4/2021	0.0550	6/16/2021	-0.0683	-0.0133	
1/29/2021	Put Call Put Option	BUY CTZ21 6900 Put @ \$0.02 OB	Cheaper Cost of strategy	15%	Filled	2/4/2021	0.0200	6/16/2021	-0.0047	0.0153	
3/8/2021	Put Call Put Option	BUY CTZ21 8400 PUT @ \$0.056 OB	Set Fence from \$.84 to \$.90	15%	Filled	3/9/2021	-0.0616	6/16/2021	0.0488	-0.0128	
3/8/2021	Put Call Put Option	SELL CTZ21 9000 Call @ \$0.053 OB	Set Fence from \$.84 to \$.90	15%	Filled	3/9/2021	0.0536	6/16/2021	-0.0457	0.0079	

2021 WHEAT						FUTURES PRICING SIGNALS			\$ 6.91	\$ 6.20	\$ 6.23
Recommendation						ENTRY			OFFSET (Current Price)		
Date	Tool	Action	Reason	Quantity	STATUS	Date	Price	Date	Price	Gain(Loss)	
1/11/2021	Futures/HTA	Sell WN21 @ \$6.40 OB	\$0.20 > B/E Target, Builds Working Cap	10%	Filled	1/12/2021	6.4500	6/16/2021	6.6275	-0.1775	
1/29/2021	Put Call Option	BUY WN21 630 PUT @ \$0.45 OB	Set Fence from \$6.17 to \$7.00	15%	Closed	2/5/2021	-0.4450	5/21/2021	0.1200	-0.3250	
1/29/2021	Put Call Option	SELL WN21 700 Call @ \$0.32 OB	Set Fence from \$6.17 to \$7.00	15%	Filled	2/1/2021	0.3400	6/16/2021	-0.0420	0.2980	
2/15/2021	Put Call Option	BUY WN21 630 PUT @ \$0.45 OB	Set Fence from \$6.20 to \$7.00	15%	Closed	2/16/2021	-0.3800	5/21/2021	0.1200	-0.2600	
2/15/2021	Put Call Option	SELL WN21 700 Call @ \$0.32 OB	Set Fence from \$6.20 to \$7.00	15%	Filled	2/24/2021	0.3600	6/16/2021	-0.0420	0.3180	
5/20/2021	Futures/HTA	Sell WN21 @ \$6.85 OB	To offset WN21 630 Puts	30%	Filled	5/20/2021	6.8500	6/16/2021	6.6275	0.2225	

CORN SUPPLY & DEMAND					
WASDE as of 6/10/21					
	19/20	20/21	21/22	22/23	23/24
	WASDE-613	WASDE-613	WASDE-613	Estimate	Estimate
Planted	89.7	90.8	91.1	92.5	91.5
Harvested	81.3	82.5	83.5	84.5	83.6
Yield	167.5	172.0	179.5	181.5	183.5
Beg Stocks	2,221	1,919	1,107	1,357	1,464
Production	13,620	14,182	14,990	15,342	15,343
Imports	42	25	25	40	31
Total Supply	15,882	16,127	16,122	16,739	16,838
Feed	5,903	5,700	5,700	6,020	6,080
Food/Seed	1,430	1,420	1,415	1,430	1,435
Ethanol	4,852	5,050	5,200	5,200	5,200
Exports	1,778	2,850	2,450	2,625	2,650
Total Demand	13,963	15,020	14,765	15,275	15,365
Ending Stocks (ES)	1,919	1,107	1,357	1,464	1,473
Percent Use	14%	7%	9%	10%	10%
USDA Price	\$ 3.56	\$ 4.35	\$ 5.70	-	-
Futures as of 6/16/2021		\$6.79	\$5.73	\$5.02	\$4.52

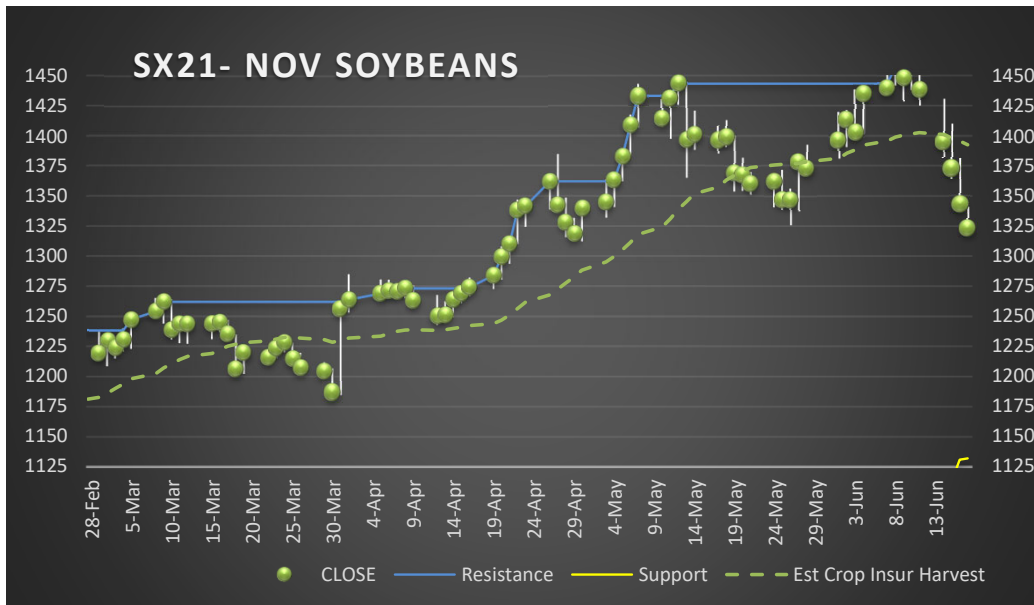
FUTURES PRICING SIGNALS	\$ 4.29	\$ 3.99	\$ 3.99
1) Futures as of 6/16/2021 =====>	\$5.73	CZ21	
2) What is Crop Insurance doing?	NC-CZ21	SC-CU21	
a) Base Price	\$ 4.48	\$ 4.73	
b) Harvest Price (PENDING)	\$ 5.66	\$ 5.90	
3) Fundamentals - where are prices headed?			
a) Seasonality		DOWN	
b) Ending Stocks		DOWN	
4) Technical Signals indicating?			
a) Resistance (Highest Close last 100 Days)			\$ 6.37
b) Support (Lowest Close last 100 Days)			\$ 4.35
c) Moving Average		Change	% Change
5 day	\$ 5.91	-37 1/4	-6.11%
20 day	\$ 5.70	29 1/4	5.38%
50 day	\$ 5.58	89 1/4	18.47%
100 day	\$ 5.12	142 1/4	33.06%
YTD	\$ 5.03	138	31.76%



STRATEGY Summary			
Tool	Percentage	Price	Contract
HTA/Futures	30%	\$5.44	CU21
Unpriced	70%	\$5.89	CU21
Open Options		-\$0.38	4.70-5.20
Closed Options		-\$0.02	
Current Value	100%	\$5.35	CU21
+ Expected Basis			
PENDING Actions			
1 See Recommendations for previous actions.			
2 Roll 10% from CU to CZ for \$0.12 or better to capture carry			
10 Close (Sell) 20% CU 440 Put @ \$0.04 OB Filled 5/21 \$0.04			
11 Sell 20% CU21 @ \$5.70 OB using HTA/Futures. Filled 5/20 @ \$5.79			

SOYBEAN SUPPLY & DEMAND					
WASDE as of 6/10/21					
	19/20	20/21	21/22	22/23	23/24
	WASDE-613	WASDE-613	WASDE-613	Estimate	Estimate
Planted	76.1	83.1	87.6	89.5	89.0
Harvested	74.9	82.3	86.7	88.4	87.9
Yield	47.4	50.2	50.8	51.6	52.2
Beg Stocks	909	525	135	155	202
Production	3,553	4,135	4,405	4,562	4,590
Imports	15	35	35	15	15
Total Supply	4,477	4,695	4,575	4,732	4,807
Crush	2,165	2,175	2,225	2,195	2,220
Seed/Residual	105	105	119	125	135
Exports	1,682	2,280	2,075	2,210	2,225
Total Demand	3,952	4,560	4,420	4,530	4,580
End Stocks (ES)	525	135	155	202	227
Percent Use	13%	3%	4%	4%	5%
USDA Price	\$ 8.57	\$ 11.25	\$ 13.85		
Futures as of 6/16/2021		15.60.25	\$13.43	\$12.23	\$11.61

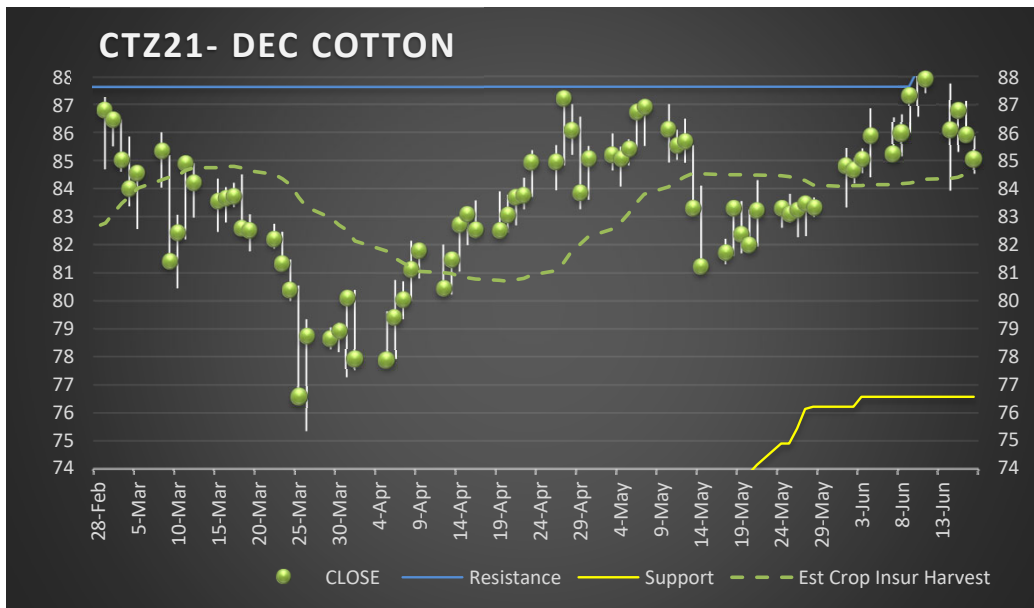
FUTURES PRICING SIGNALS	\$ 12.00	\$ 10.73	\$ 10.75
1) Futures as of 6/16/2021 =====>	\$13.43		SX21
2) What is Crop Insurance doing?	2021	2020	
a) Base Price	\$ 11.54	\$ 9.36	
b) Harvest Price (PENDING)	\$ 13.97	\$ 9.15	
3) Fundamentals - where are prices headed?			
a) Seasonality		DOWN	
b) Ending Stocks		DOWN	
4) Technical Signals indicating?			
a) Resistance (Highest Close last 100 Days)			\$ 14.60
b) Support (Lowest Close last 100 Days)			\$ 11.30
c) Moving Average		Change	% Change
5 day	\$ 14.02	-105	-7.25%
20 day	\$ 13.96	-56 1/4	-4.02%
50 day	\$ 13.62	72	5.66%
100 day	\$ 12.84	231 1/4	20.80%
YTD	\$ 12.69	222 1/2	19.85%



STRATEGY Summary			
Tool	Percentage	Price	Contract
HTA/Futures	50%	\$13.39	SX21
Unpriced	50%	\$13.43	SX21
Open Options		-\$0.19	Cap @ 13.00
Closed Options		-\$0.21	
Current Value	100%	\$13.02	SX21
+ Expected Basis			
PENDING Actions			
1 See Recommendations for previous actions.			
6 Close (Sell) 40% SX 1140 Put @ \$.05 OB Filled 5/21 @ \$0.055			
7 Sell 40% SX21 @ \$13.70 OB using HTA/Futures. Filled 5/20 @ \$13.80			

COTTON SUPPLY & DEMAND		WASDE as of 6/10/21				
	19/20	20/21	21/22	22/23	23/24	
	WASDE-613	WASDE-613	WASDE-613	Estimate	Estimate	
Planted	13.74	12.09	12.04	12.09	12.04	
Harvested	11.61	8.28	9.63	9.73	9.69	
Yield	823.0	847.0	847.0	948.5	960.2	
Beg Stocks	4.85	7.25	3.15	2.90	4.32	
Production	19.91	14.61	17.00	19.23	19.39	
Imports	0.01	-	-	-	-	
Total Supply	24.77	21.86	20.15	22.13	23.71	
Domestic Use	2.15	2.30	2.50	2.30	2.50	
Exports	15.53	16.40	14.80	15.50	16.00	
Total Demand	17.68	18.70	17.30	17.80	18.50	
End Stocks (ES)	7.25	3.15	2.90	4.32	5.26	
Stocks to Use	41%	17%	17%	24%	28%	
USDA Price	\$ 59.60	\$ 67.00	\$ 75.00	-	-	
Futures as of 6/16/2021		\$0.84	\$85.95	\$0.77	\$0.79	

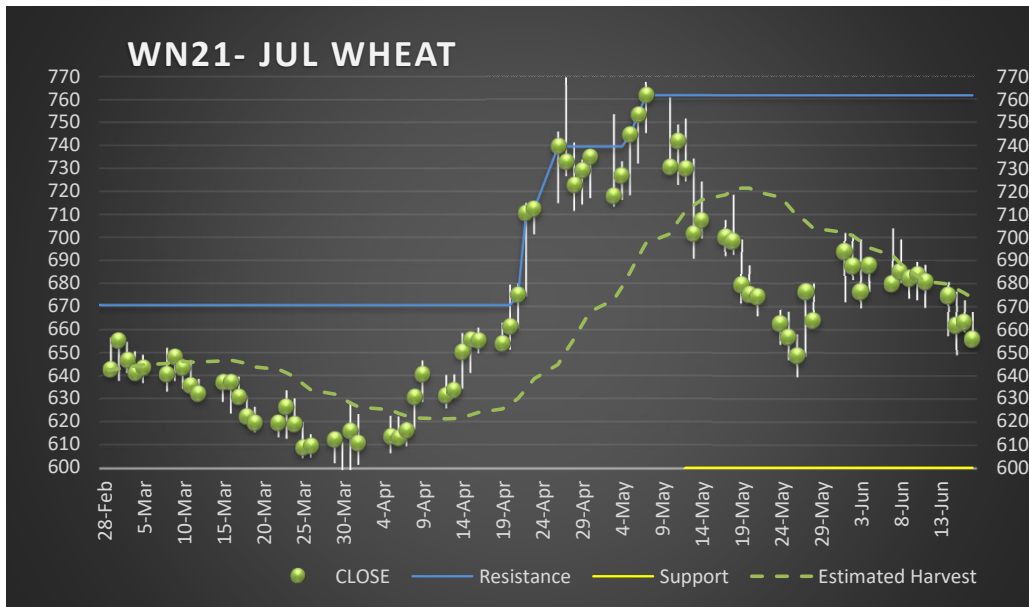
FUTURES PRICING SIGNALS	\$ 82.00	\$ 77.00	\$ 77.00
1) Futures as of 6/16/2021 =====>	\$85.95	CTZ21	
2) What is Crop Insurance doing?	2021	2020	
a) Base Price	\$80.00	\$70.00	
b) Harvest Price (PENDING)	\$85.00	\$63.00	
3) Fundamentals - where are prices headed?			
a) Seasonality		DOWN	
b) Ending Stocks		UP	
4) Technical Signals indicating?			
a) Resistance (Highest Close last 100 Days)			\$ 88.21
b) Support (Lowest Close last 100 Days)			\$ 76.55
c) Moving Average		Change	% Change
5 day	\$ 87.00	-1.39	-1.59%
20 day	\$ 84.90	2.65	3.18%
50 day	\$ 84.25	6.54	8.24%
100 day	\$ 83.20	7.48	9.53%
YTD	\$ 82.44	10.54	13.98%



STRATEGY Summary			
Tool	Percentage	Price	Contract
HTA/Futures	10%	\$0.7700	CTZ21
Unpriced	90%	\$0.8595	CTZ21
Open Options		-\$0.0053	.78-.90
Closed Options		\$0.0000	
Current Value	100%	\$0.8453	CTZ21
+ Expected Basis			
PENDING Actions			
1 Sell 10% CTZ21 @ \$0.77 or better. Filled @ \$0.77 on 1/12/21			
2 Buy 15% CTZ21 7800 Put @ \$0.06 OB. Filled @ \$0.055 2/4/21			
3 Sell 15% CTZ21 8400 Call @ \$0.04 OB. Filled @ \$0.055 2/4/21			
4 Sell 15% CTZ21 6900 Put @ \$0.02 OB. Filled @ \$0.02 2/4/21			
5 Buy 15% CTZ21 8400 Put @ \$0.056 OB. Filled @ \$0.0616 on 3/9/21			
6 Sell 15% CTZ21 9000 Call @ \$0.053 OB. Filled @ \$0.0536 on 3/9/21			

WHEAT SUPPLY & DEMAND					
WASDE as of 6/10/21					
	19/20	20/21	21/22	22/23	23/24
	WASDE-613	WASDE-613	WASDE-613	Estimate	Estimate
Planted	45.5	44.3	46.4	45.6	45.4
Harvested	37.4	36.7	37.4	38.1	37.9
Yield	51.7	49.7	50.7	49.2	49.6
Production	1,932	1,826	1,898	1,872	1,879
Beg Stocks	1,080	1,028	852	770	751
Imports	105	105	125	140	143
Total Supply	3,117	2,959	2,875	2,782	2,773
Feed	101	100	180	77	78
Food, Seed	1,023	1,023	1,025	1,029	1,030
Exports	965	985	900	925	925
Total Demand	2,089	2,108	2,105	2,031	2,033
End Stocks	1,028	852	770	751	740
Percent Use	49%	40%	37%	37%	36%
USDA Price	\$ 4.58	\$ 5.05	\$ 6.50	-	-
Futures as of 6/16/2021	\$6.80	\$6.63	\$6.74	\$6.56	

FUTURES PRICING SIGNALS	\$ 6.91	\$ 6.20	\$ 6.23
1) Futures as of 6/16/2021 =====>	\$6.63		WN22
2) What is Crop Insurance doing?	2021	2020	
a) Base Price	\$ 5.54	\$ 4.86	
b) Harvest Price (PENDING)	\$ 6.67	\$ 4.97	
% loss due to price change	20%	2%	
3) Fundamentals - where are prices headed?			
a) Seasonality	Down		
b) Ending Stocks	UP		
4) Technical Signals indicating?			
a) Resistance (Highest Close last 100 Days)		\$ 7.62	
b) Support (Lowest Close last 100 Days)		\$ 6.00	
c) Moving Average		Change	% Change
5 day	\$ 6.73	-19 1/2	-2.86%
20 day	\$ 6.75	-35 1/4	-5.05%
50 day	\$ 6.88	50	8.16%
100 day	\$ 6.61	38 3/4	6.21%
YTD	\$ 6.59	33	5.24%



STRATEGY Summary			
Tool	Percentage	Price	Contract
HTA/Futures	40%	\$6.75	WN21
Unpriced	60%	\$6.63	WN21
Open Options		\$0.09	Cap @ 7.00
Closed Options		-\$0.09	
Current Value	100%	\$6.68	WN21
+ Expected Basis			
PENDING Actions			
1 See Recommendations for previous actions.			
6 Close (Sell) 30% WN 630 Put @ \$.105 OB Filled 5/21 @ \$0.12			
7 Sell 30% WN21 @ \$6.85 OB using HTA/Futures. Filled 5/20 @ \$6.85			