



April 25, 2025

Soybean Marketing Strategy Update

Archer-Daniels Midland (ADM) announced the pending closure of the Kershaw ADM facility on Monday, April 14, 2025. The Kershaw facility is ADM's smallest US processing facility with a daily capacity of 50,000 bushels. No official closing date was provided, but the rumored date is May 30, 2025. Marketing plans for SC soybean producers will be impacted by this closure as basis adjusts to redirect soybean supplies to remaining buying points.

If you have **existing Kershaw ADM delivery contracts**, contact ADM now to ascertain how the contracts will be settled.

1. When will delivered, but unpriced bushels need to be priced?
2. What is the last date contracted bushels can be delivered to the Kershaw facility?
3. Will ADM honor contracts with delivery dates after the plant shutdown?
 - a. Will ADM compensate the seller for a change in freight rates?
 - b. Will ADM compensate the seller for a change in delivery date?
4. If calling be sure to document the date, time, name, and position of everyone you talk with.
5. Ask for confirmation of the discussion in writing.

Initiative-taking grain marketers will begin identifying other soybean buying points now. Soybean buyers may not have the capacity to buy more soybeans now or even after the 2025 harvest. If you typically sold soybeans to ADM Kershaw, you must find a new location for that production. Even if you did not sell to ADM Kershaw, you should confirm that your buyer will have the capacity to buy your production this year. USDA provides the South Carolina Daily Grain Bids report of daily basis bids from SC grain buyers:

<https://mymarketnews.ams.usda.gov/viewReport/2787>

A copy of the April 24, 2025, report is attached.

To **compare alternative buying points**, consider the following:

1. Net sales price to SELLER: **Futures price + Basis – Freight = Net Sales Price.**

SANDHILL RESEARCH AND EDUCATION CENTER: COOPERATIVE EXTENSION SERVICE

900 Clemson Road, Columbia, SC 29229

P 803.788.5700 | www.clemson.edu/agribusiness

Clemson University Cooperative Extension Service offers its programs to people of all ages, regardless of race, color, gender, religion, national origin, disability, political beliefs, sexual orientation, gender identity, marital or family status and is an equal opportunity employer.



COOPERATIVE EXTENSION

College of Agriculture, Forestry and Life Sciences

- a. Pay attention to the underlying Futures Price Contract. Current delivery basis quotes are typically shown against the nearby Futures contract. April delivery of soybeans is using the May 2025 Soybean Futures contract. May delivery will likely shift to the July 2025 Soybeans Futures contract.
 - b. Confirm freight rates. Freight rates can vary based on the time of year, delivery quantity, and delivery convenience.
 - c. Not all buyers report to USDA, so also check offers from other soybean buyers.
2. Contact buyers:
- a. Introduce yourself and describe your needs.
 - i. Expected sales quantity.
 - ii. Preferred delivery & payment dates
 - b. Ask about delivery logistics:
 - i. What time of day are deliveries accepted?
 - ii. What days of the week are deliveries accepted?
 - iii. What are the grain sampling procedures?
 - iv. How are sales settled? Check or ACH Deposit
 - v. What pricing options are available? Cash or Spot pricing, Basis, Forward Contracts, Hedge to Arrive, Deferred Pricing, etcetera.
 - vi. What charges are incurred upon delivery?

The closure of the Kershaw ADM processing plant will disrupt soybean marketing strategies in 2025. Implementing a marketing strategy or plan will help SC producers overcome the disruption. For more information on implementing a marketing plan, contact your local Clemson Extension Agribusiness or Agronomy agent.

Scott A. Mickey

Scott A. Mickey
Senior Extension Associate
m: 803.418.9391
smickey@clemson.edu



South Carolina Daily Grain Bids

AMS Livestock, Poultry and Grain Market News
SC Dept. of Ag Market News

April 24, 2025

Email us with accessibility issues with this report.

Grain Report for 4/24/2025 - Final

Corn was 5 cents higher; New Crop was 1 to 2 cents higher. Soybeans were 13 cents higher; New Crop 8 cents higher. Wheat was 1 to 5 cents higher; New Crop was 1 to 5 cents higher.

Futures Settlements

Exchange	Commodity	Closing Settlement Prices (¢/bu) as of 4/24/2025						
CBOT	Corn	477.25 (May 25)	484.00 (Jul 25)	446.50 (Sep 25)	456.50 (Dec 25)	471.00 (Mar 26)	480.00 (May 26)	485.25 (Jul 26)
CBOT	Soybeans	1053.00 (May 25)	1062.00 (Jul 25)	1054.25 (Aug 25)	1032.00 (Sep 25)	1035.50 (Nov 25)	1047.50 (Jan 26)	1051.00 (Mar 26)
CBOT	Wheat	529.25 (May 25)	544.50 (Jul 25)	559.00 (Sep 25)	581.50 (Dec 25)	601.25 (Mar 26)	612.25 (May 26)	617.00 (Jul 26)
CBOT	White Oats	358.50 (May 25)	350.75 (Jul 25)	347.75 (Sep 25)	344.75 (Dec 25)	348.25 (Mar 26)	354.25 (May 26)	330.50 (Jul 26)
KCBT	Wheat	537.75 (May 25)	550.75 (Jul 25)	565.75 (Sep 25)	589.25 (Dec 25)	609.25 (Mar 26)	619.50 (May 26)	622.00 (Jul 26)
MGE	Wheat	592.50 (May 25)	607.75 (Jul 25)	623.00 (Sep 25)	642.00 (Dec 25)	659.50 (Mar 26)	668.00 (May 26)	673.50 (Jul 26)

Coarse

US #2 Yellow Corn (Bulk)

Country Elevators - Conventional

Region/Location	Sale Type	Basis (¢/Bu)	Basis Change	Price(\$/Bu)	Price Change	Average	Year Ago	Freight	Delivery
Anderson, SC	Bid	70.00K	UNCH	5.4725	UP 0.0525	5.4725	5.0100	DLVD-T	Current
Conway, SC	Bid	-30.00K	UNCH	4.4725	UP 0.0525	4.4725	4.0700	DLVD-T	Current
Conway, SC	Bid	25.00U	UNCH	4.7150	UP 0.0100	4.7150		DLVD-T	Aug New Crop
Darlington, SC	Bid	55.00Z	UNCH	5.1150	UP 0.0200	5.1150		DLVD-T	Aug New Crop
Kingstree, SC	Bid	-20.00K	UNCH	4.5725	UP 0.0525	4.5725	4.0700	DLVD-T	Current
Kingstree, SC	Bid	25.00U	UNCH	4.7150	UP 0.0100	4.7150		DLVD-T	Aug New Crop
Lake City, SC	Bid	10.00Z	UNCH	4.6650	UP 0.0200	4.6650		DLVD-T	Aug New Crop
Lynchburg, SC	Bid	-20.00K	UNCH	4.5725	UP 0.0525	4.5725	4.0700	DLVD-T	Current
Lynchburg, SC	Bid	25.00U	UNCH	4.7150	UP 0.0100	4.7150		DLVD-T	Aug New Crop
Nichols, SC	Bid	55.00Z	UNCH	5.1150	UP 0.0200	5.1150		DLVD-T	Aug New Crop

Mills and Processors - Conventional

Source: USDA AMS Livestock, Poultry & Grain Market News
SC Dept of Ag Market News-HERBERT SOSBEE, Market Reporter
West Columbia, SC | (803) 737-4491

<http://www.ams.usda.gov/lpgmn>

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2787>



South Carolina Daily Grain Bids

AMS Livestock, Poultry and Grain Market News
SC Dept. of Ag Market News

April 24, 2025

Email us with accessibility issues with this report.

<u>Region/Location</u>	<u>Sale Type</u>	<u>Basis (¢/Bu)</u>	<u>Basis Change</u>	<u>Price(\$/Bu)</u>	<u>Price Change</u>	<u>Average</u>	<u>Year Ago</u>	<u>Freight</u>	<u>Delivery</u>
Batesburg, SC	Bid	75.00K	UNCH	5.5225	UP 0.0525	5.5225	5.0600	DLVD-T	Current
Cassatt, SC	Bid	75.00K	UNCH	5.5225	UP 0.0525	5.5225	4.7600	DLVD-T	Current

US #1 Soybeans (Bulk)

Export Elevators - Conventional

<u>Region/Location</u>	<u>Sale Type</u>	<u>Basis (¢/Bu)</u>	<u>Basis Change</u>	<u>Price(\$/Bu)</u>	<u>Price Change</u>	<u>Average</u>	<u>Year Ago</u>	<u>Freight</u>	<u>Delivery</u>
East Coast Ports									
Mount Pleasant, SC	Bid	5.00K	UNCH	10.5800	UP 0.1275	10.5800	12.2275	DLVD-T	Current
Mount Pleasant, SC	Bid	5.00K	UNCH	10.5800	UP 0.1275	10.5800		DLVD-T	Apr

US #1 Soybeans Feed Grade (Bulk)

Country Elevators - Conventional

<u>Region/Location</u>	<u>Sale Type</u>	<u>Basis (¢/Bu)</u>	<u>Basis Change</u>	<u>Price(\$/Bu)</u>	<u>Price Change</u>	<u>Average</u>	<u>Year Ago</u>	<u>Freight</u>	<u>Delivery</u>
Anderson, SC	Bid	-20.00K	UNCH	10.3300	UP 0.1275	10.3300	11.2275	DLVD-T	Current
Conway, SC	Bid	-95.00K	UNCH	9.5800	UP 0.1275	9.5800		DLVD-T	Current
Darlington, SC	Bid	25.00K	UNCH	10.7800	UP 0.1275	10.7800		DLVD-T	Current
Darlington, SC	Bid	-10.00X	UNCH	10.2550	UP 0.0800	10.2550		DLVD-T	Oct New Crop
Kingstree, SC	Bid	-95.00K	UNCH	9.5800	UP 0.1275	9.5800	10.6975	DLVD-T	Current
Kingstree, SC	Bid	-50.00X	UNCH	9.8550	UP 0.0800	9.8550		DLVD-T	Oct - Nov New Crop
Lake City, SC	Bid	0.00K	UNCH	10.5300	UP 0.1275	10.5300		DLVD-T	Current
Lake City, SC	Bid	-40.00X	UNCH	9.9550	UP 0.0800	9.9550		DLVD-T	Oct New Crop
Lynchburg, SC	Bid	-95.00K	UNCH	9.5800	UP 0.1275	9.5800	10.6975	DLVD-T	Current
Lynchburg, SC	Bid	-40.00X	UNCH	9.9550	UP 0.0800	9.9550		DLVD-T	Oct - Nov New Crop
Nichols, SC	Bid	25.00K	UNCH	10.7800	UP 0.1275	10.7800		DLVD-T	Current
Nichols, SC	Bid	-10.00X	UNCH	10.2550	UP 0.0800	10.2550		DLVD-T	Oct New Crop

US #2 Soft Red Winter Wheat (Bulk)

Country Elevators - Conventional

Source: USDA AMS Livestock, Poultry & Grain Market News
SC Dept of Ag Market News-HERBERT SOSBEE, Market Reporter
West Columbia, SC | (803) 737-4491

<http://www.ams.usda.gov/lpgmn>

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2787>



South Carolina Daily Grain Bids

AMS Livestock, Poultry and Grain Market News
SC Dept. of Ag Market News

April 24, 2025

Email us with accessibility issues with this report.

Region/Location	Sale Type	Protein	Basis (¢/Bu)	Basis Change	Price(\$/Bu)	Price Change	Average	Year Ago	Freight	Delivery
Anderson, SC	Bid	Ordinary	-60.00K	UNCH	4.6925	UP 0.0100	4.6925	5.6225	DLVD-T	Current
Anderson, SC	Bid	Ordinary	-25.00N	UNCH	5.1950	UP 0.0100	5.1950	5.9050	DLVD-T	Jun - Jul New Crop

Mills and Processors - Conventional

Region/Location	Sale Type	Protein	Basis (¢/Bu)	Basis Change	Price(\$/Bu)	Price Change	Average	Year Ago	Freight	Delivery
Central Columbia, SC	Bid	Ordinary	150.00K	UNCH	6.7925	UP 0.0100	6.7925		DLVD-T	Current

US #2 Soft Red Winter Wheat Feed Grade (Bulk)

Country Elevators - Conventional

Region/Location	Sale Type	Protein	Basis (\$/Bu)	Basis Change	Price(\$/Bu)	Price Change	Average	Year Ago	Freight	Delivery
Conway, SC	Bid	Ordinary			4.7100	UP 0.0100	4.7100		DLVD-T	Jun - Jul New Crop
Darlington, SC	Bid	Ordinary			5.4400	UP 0.0500	5.4400		DLVD-T	Jun New Crop
Kingstree, SC	Bid	Ordinary			4.7100	UP 0.0100	4.7100	4.6700	DLVD-T	Jun - Jul New Crop
Lake City, SC	Bid	Ordinary			5.3400	UP 0.0500	5.3400		DLVD-T	Jun New Crop
Lynchburg, SC	Bid	Ordinary			4.7100	UP 0.0100	4.7100	4.7700	DLVD-T	Jun - Jul New Crop
Nichols, SC	Bid	Ordinary			5.4400	UP 0.0500	5.4400		DLVD-T	Jun New Crop

Mills and Processors - Conventional

Region/Location	Sale Type	Protein	Basis (\$/Bu)	Basis Change	Price(\$/Bu)	Price Change	Average	Year Ago	Freight	Delivery
Cassatt, SC	Bid	Ordinary			5.5200	UP 0.0500	5.5200	5.0100	DLVD-T	Current

Explanatory Notes:

Price & Basis Values quoted are for Current Delivery, unless otherwise noted.



Email us with accessibility issues with this report.

CBOT/KCBT/MGE Trade month symbols: F January; G February; H March; J April; K May; M June; N July; Q August; U September; V October; X November; Z December.

Freight Codes:

FOB: Freight On Board

DLVD: Delivered

CIF: Cost, Insurance, and Freight

T: Truck, **R:** Rail, **B:** Barge, **T/R:** Truck/Rail, **R/B:** Rail/Barge, **T/R/B:** Truck/Rail/Barge, **OV:** Ocean Vessel

Trade Regions / Misc Info:

For more information, click [here](#)