

Breakout Session: Tuesday at 9:20am

P3s: Beyond Housing

While Colleges and Universities have typically used P3s to accommodate student housing needs, growing core infrastructure and academic space needs have increased interest in P3s for these needs. This panel will discuss the applicability and challenges of P3s for such purposes and how to best incorporate partnerships into a University's facility and programming strategy. First, Southwest will discuss the suitability and impact of "availability payment" delivery models and P3 trends nationally both in higher education and the broader municipal market.

Speakers:



Steve Kantor

Steven Kantor grew up in ACC country and fondly remembers watching ACC basketball on Saturday night on the Hughes Network. He has worked in the municipal finance industry for nearly 40 years. Mr. Kantor is a Regional Managing Director at Hilltop Securities and provides financial advisory services to a broad array of clients. His higher education clients have included: University of Maryland System, University of Alaska, UNC System, University of North Carolina-Charlotte, University of South Carolina, and Clemson University. He is an alumnus of the undergraduate and graduate programs at the Wharton School at the University of Pennsylvania and Temple University Law School.



Rick Petillo

Rick Petillo joined Clemson as the Director of Debt and Capital Financing in October 2015. His role includes management of the University's debt portfolio, internal project funding, capital planning, rating agency and investor communications, and state approval processes for capital projects. Prior to joining the University, Rick served as financial advisor to many universities, non-profit and governmental entities at First Southwest, now Hilltop Securities. Rick's previous 15 years of public finance investment banking experience also includes roles at Bank of America Merrill Lynch and Citigroup. Rick graduated magna cum laude from Duke University with a Bachelor of Science in Economics and Computer Science.