

January 2024

Linde Gas and Equipment is our new State contract provider for Industrial Gases per <u>State</u> <u>Contract #4400029265</u>. Linde Gas will <u>not</u> charge daily cylinder rental charges but will assess a \$10 service charge for <u>cylinders</u> and \$14 for <u>dewars</u> under contract. There will also be a one-time delivery charge of \$22 for each order.

These changes do <u>not</u> apply to the rental fees associated with bulk gas purchases, which are still covered under the <u>State contract with AIRGAS</u>.

The service charge will replace the daily cylinder rental fees since most invoices for cylinder rentals do not have a valid Clemson University purchase order, which violates the Clemson University "No PO, No Pay" policy. Also, without a valid PO, Linde Gas has difficulty getting the invoices to the proper Clemson University user which means these invoices typically go unpaid. This change will eliminate many issues associated with cylinder rental invoices while delivering an overall cost savings to Clemson University on cylinder rentals fees, in addition to a cost avoidance achieved by no longer wasting valuable time and resources on managing many low-dollar cylinder rental invoices generated daily.

Some users that occasionally purchase gas, use the gas quickly and return the cylinder in less than 30 days, may feel as though this charge is more expensive. However, in the overall picture, this scenario represents less than 4% of the overall purchases at Clemson University. All Clemson University Linde Gas customers must still use and return cylinders as required. For those who are planning orders, please plan your budgets accordingly.

If you have any questions or concern, please contact your Lab & Science Procurement Manager to discuss: Sam Young at scy@clemson.edu or by phone 864-656-2830.